

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, December 14, 2018 at the hour of 8:30 A.M., at 1950 W. Polk Street, in Conference Room 5301, Chicago, Illinois.

I. Attendance/Call to Order

Chair Reiter called the meeting to order.

Present: Chair Robert G. Reiter, Jr. and Director Mary B. Richardson-Lowry (2)
Board Chair M. Hill Hammock (ex-officio) and Directors Mary Driscoll, RN, MPH; David Ernesto Munar; and Heather M. Prendergast, MD, MS, MPH

Absent: Director Hon. Jerry Butler (1)

Additional attendees and/or presenters were:

Ekerete Akpan – Chief Financial Officer	Jeff McCutchan –General Counsel
Douglas Elwell – Deputy Chief Executive Officer, Finance and Strategy	Beena Peters, DNP, RN, FACHE – Chief Nursing Officer
Charles Jones – Chief Procurement Officer	Deborah Santana – Secretary to the Board
James Kiamos – Chief Executive Officer, CountyCare	John Jay Shannon, MD – Chief Executive Officer

II. Public Speakers

Chair Reiter asked the Secretary to call upon the registered public speakers.

The Secretary called upon the following registered public speaker:

1. George Blakemore Concerned Citizen

III. Action Items

A. Minutes of the Finance Committee Meeting, November 16, 2018

Director Richardson-Lowry, seconded by Chair Reiter, moved to accept the Minutes of the Finance Committee Meeting of November 16, 2018. THE MOTION CARRIED UNANIMOUSLY.

B. Contracts and Procurement Items (Attachment #1)

This item was considered concurrently with Agenda Item III(D) Supplemental Contracts and Procurement Items.

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

During the discussion of request number 7, regarding care management real-time alerts and analytics provided by MHNU Corporation, Director Driscoll requested that a report be provided in the near future on where the patients are receiving care and how the contract is assisting CCHHS.

III. Action Items

B. Contracts and Procurement Items (continued)

With regard to request number 19, Director Richardson-Lowry inquired regarding the contract savings of 2-4%, as reflected on the transmittal; she said that savings sounds low. Douglas Elwell, Deputy Chief Executive Officer of Finance and Strategy, responded that this only reflects additional savings over the prior contract, and does not reflect the total savings. Director Richardson-Lowry requested that information on the total contract savings be provided to the Committee through the Chair.

During the discussion of request number 22, Chair Reiter inquired whether the administration is making sure that the vendor is paying their employees within area standards and using local workers to perform the work. Mr. Jones responded that he will find out and report back to the Committee.

With regard to request number 23, Mr. Jones noted that the request will be amended to a reduced amount of \$1,375,000; further negotiations took place following the issuance of the transmittal, which resulted in the lower contract amount.

Director Richardson-Lowry, seconded by Chair Reiter, moved the approval of request numbers 1 through 23, subject to completion of review by Contract Compliance, where appropriate. **THE MOTION CARRIED UNANIMOUSLY.**

Chair Reiter noted his comments regarding request number 22; he reminded the administration to make sure that the vendor is using local workers and paying area standards.

C. Any items listed under Section III

D. Supplemental Contracts and Procurement Items (Attachment #2)

This item was considered concurrently with Agenda Item III(B) Contracts and Procurement Items.

IV. Report from Chief Procurement Officer

A. 4th Quarter FY2018 Report of Purchases made under the authority of the Chief Executive Officer (Attachment #3)

Mr. Jones provided an overview of the report. The Committee reviewed and discussed the information.

B. Report of emergency purchases (Attachment #4)

Mr. Jones reviewed information on the three (3) emergency purchases that were recently made. It was noted that there is an error on the emergency purchase for valet services with Metropolitan 1. It erroneously lists that they will provide staffing of operating room nurses and technicians; they will only be providing valet services.

V. Report from the Chief Financial Officer (Attachment #5)

- **Metrics**
- **Financials through October 2018**

Ekerete Akpan, Chief Financial Officer, provided an overview of the information contained in the report. The Committee reviewed and discussed the information.

The Committee discussed the observation listed on slide 6 of the report that deliveries are down by 14%. Dr. John Jay Shannon, Chief Executive Officer, indicated that the administration is currently working on strategies to increase the number of deliveries in the coming year; he added that this subject will be thoroughly discussed in the upcoming strategic planning meetings. Director Richardson-Lowry stated that the System is uniquely positioned to be impactful; she encourages the administration to look for ways to improve. Additionally, she forecasted a position that she will take with respect to the strategic plan, that it ought to be addressed in that plan in a substantive way.

VI. Closed Meeting Item

A. Discussion of real-estate related matter

Director Richardson-Lowry, seconded by Chair Reiter, moved to recess the open meeting and convene into a closed meeting, pursuant to the following exception to the Illinois Open Meetings Act: 5 ILCS 120/2(c)(5), regarding “the purchase or lease of real property for the use of the public body, including meetings held for the purpose of discussing whether a particular parcel should be acquired.”

THE MOTION CARRIED UNANIMOUSLY and the Committee recessed into a closed meeting.

Chair Reiter declared that the closed meeting was adjourned. The Committee reconvened into the open meeting.

VII. Adjourn

As the agenda was exhausted, Chair Reiter declared the meeting ADJOURNED.

Respectfully submitted,
Finance Committee of the
Board of Directors of the
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Robert G. Reiter, Jr., Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Deborah Santana, Secretary

Follow-up / Requests:

- Request: Regarding request number 7, a request was made for a report in the near future on where the patients are receiving care and how the contract is assisting CCHHS. Page 1
- Request: Regarding request number 19, a request was made for information on the total contract savings. Page 2
- Follow-up: Regarding request number 22, a request was made for information on whether the vendor is paying their employees within area standards and using local workers to perform the work. Page 2

Cook County Health and Hospitals System
Finance Committee Meeting
Friday, December 14, 2018

ATTACHMENT #1

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
DECEMBER 14, 2018 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Accept Grant Awards							
1	Cook County Health Foundation / Pritzker Community Health Initiative	Service - Cook County Housing Coordination and Evaluation Project	Grant award amount: \$412,500.00	n/a	n/a	System	4
2	Illinois Department of Public Health	Product and Service - Epidemiology and Laboratory Capacity for Infectious Disease - Combatting Extensive Drug Resistant Organism	Grant award amount: \$253,000.00	n/a	n/a	System	5
3	University of Illinois School of Public Health	Service - Healthy Work Collaborative to Map Action for Social Change	Grant award amount: \$3,333.00	n/a	n/a	System	6
Accept Grant Award Renewal							
4	Illinois Department of Public Health	Service - breast and cervical cancer prevention services	Grant renewal amount: \$177,345.00	n/a	n/a	CCDPH	7
Request to Amend Previously Approved Matter							
5	Dentaquest	Service - claims reimbursement to CountyCare provicers	reducing contract funding - see request memorandum			Managed Care	8
Extend Contract							
6	Stryker Endoscopy	Product - orthopedic implants and surgical supplies for endoscopy and orthopedics	No fiscal impact	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2016/4 vendors available)	System	10

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
DECEMBER 14, 2018 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Extend and Increase Contracts							
7	Eversight Illinois	Product - corneal tissue / corneal implants	\$270,000.00	Sole Source	n/a	System	11
8	Innovative Medical Devices, Inc.	Product - disposable surgical supplies, oxygenators and accessories	\$145,000.00	Sole Source	n/a	System	12
9	Carefusion, LLC d/b/a Carefusion 2200, Inc.	Product - Impress Connect System	\$45,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2015/4 vendors available)	System	13
Amend and Increase Contract							
10	Health Management Associates, Inc. (HMA)	Service - consulting for operational and programmatic improvements	\$859,875.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/5 responses)	Managed Care	14
Amend, Extend and Increase Contract							
11	MHNU Corporation	Service - care management real-time alerts and analytics	\$14,000,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/2 responses)	Managed Care	15
Execute Contracts							
12	Olympus America, Inc.	Service - scope maintenance service agreement	\$3,386,490.96	GPO	1	System	16
13	Soft Computer Consultants	Service - maintenance, support, software enhancements and hardware for the laboratory system	\$3,261,880.07	Sole Source	n/a	System	17

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
DECEMBER 14, 2018 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Execute Contracts (continued)							
14	Bio-Rad Laboratories	Product - quality control materials for Chemistry Laboratory	\$495,028.20	Sole Source	n/a	System	18
15	Hill-Rom Company, Inc.	Product - beds for Provident 8 West and ICU	\$320,856.12	GPO	2	PHCC	19
16	OEC Medical Systems, Inc. d/b/a GE Healthcare	Product - fluoroscopy C-arm and table	\$192,886.20	Value Analysis (RFQ)	3	SHCC	20
17	Medtronic USA	Service - Medtronic Stealth service agreement	\$174,700.00	GPO	1	System	21
18	Black Oaks Centers	Service - Fresh Food Market Program	\$150,000.00	Grant Sub-Award	n/a	System	22
Negotiate and Execute Contracts							
19	MedImpact	Service - claims reimbursement to CountyCare providers	\$980,902,829.00	RFP	5	Managed Care	23
20	MedImpact	Service - CountyCare pharmacy benefits management	\$3,500,000.00	RFP	5	Managed Care	24

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services	EXECUTIVE SPONSOR: Douglas L. Elwell, Deputy Chief Executive Officer, Finance and Strategy <i>DLE</i>
DATE: 09/07/2018	PRODUCT / SERVICE: Service- Cook County Housing Coordination & Evaluation Project
TYPE OF REQUEST: Accept Grant Award	VENDOR / SUPPLIER: Cook County Health Foundation (CCHF)/Pritzker Community Health Initiative
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: N/A	GRANT FUNDED /RENEWAL AMOUNT: \$412,500.00
CONTRACT PERIOD: 09/01/2018 thru 06/30/2020	CONTRACT NUMBER: N/A
COMPETITIVE SELECTION METHODOLOGY: NA	
NON-COMPETITIVE SELECTION METHODOLOGY: NA	

PRIOR CONTRACT HISTORY:

No prior history for this grant.

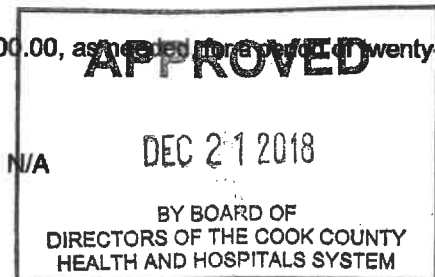
NEW PROPOSAL JUSTIFICATION:

This sub grant proceeds will be used to support the Cook County Housing Coordination and Evaluation Project (CCHP) that addresses the problem of housing instability for high risk and vulnerable of Cook County Health (CCH) patients. Monies for the grant are being drawn from funds received by the Cook County Health Foundation (CCHF) from the Pritzker Community Health Initiative.

TERMS OF REQUEST:

This is a request to accept a grant award in an amount not to exceed \$412,500.00, as needed for a period of twenty-one (21) months from 09/01/2018 through 06/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A



CCHHS CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request #

1

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
 • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and William Trick, M.D., Director, Collaborative Research Unit		EXECUTIVE SPONSOR: Douglas L. Elwell, Deputy Chief Executive Officer, Finance and Strategy <i>DLE</i>	
DATE: 10/29/2018		PRODUCT / SERVICE: Product and Service- Epidemiology and Laboratory Capacity for Infectious Disease- Combatting Extensive Drug Resistant Organism (XDRO)	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: Illinois Department of Public Health (IDPH), Springfield, IL	
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: <div style="text-align: center;">N/A</div>		GRANT FUNDED /RENEWAL AMOUNT: \$253,000.00	
CONTRACT PERIOD: 01/01/2019 thru 07/31/2019		GRANT AWARD NUMBER:	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			

PRIOR CONTRACT HISTORY:

No prior history for this service.

NEW PROPOSAL JUSTIFICATION:

Under this new grant award agreement, CCH will work collaboratively in expanding the XDRO registry to adapt reporting for emerging pathogens; develop real time automated alerting functionality of the XDRO registry; validate data reported to the XDRO registry; develop and refine models to identify high risk hospitals and patients to help inform healthcare associated infections (HAI) prevention efforts; and provide data integration and analytic support in response to emergent and urgent patient safety and quality related projects. IDPH has proposed an initial 3-year agreement with up to three (3) 1-year renewals (totaling six years). This amount will cover the initial seven month budget period.

TERMS OF REQUEST:

This is a request to accept a grant award in an amount not-to-exceed \$253,000.00 as needed for a seven (7) month period from 01/01/2019 to 07/31/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

APPROVED

DEC 21 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

CCHHS CEO:

John Jay Shannon, M.D., Chief Executive Officer



Request #
2

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
 • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
 Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Douglas L. Elwell, Deputy Chief Executive Officer, Finance and Strategy <i>DLE</i>	
DATE: 11/20/2018	PRODUCT / SERVICE: Service – Healthy Work Collaborative to Map Action for Social Change		
TYPE OF REQUEST: Accept Grant Award	VENDOR / SUPPLIER: University of Illinois School of Public Health, Chicago, IL		
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: N/A		GRANT FUNDED /RENEWAL AMOUNT: \$3,333.00	
CONTRACT PERIOD: 11/12/2018 thru 07/15/2019		GRANT AWARD NUMBER: N/A	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

On 06/29/2018 the Cook County Health (CCH) Board of Directors approved a grant in the amount of \$2,000.00 for the Health Work Collaborative from 05/15/2018 through 08/31/2018.

NEW PROPOSAL JUSTIFICATION:

This is a memorandum of understanding (MOU) between CCH and the UIC School of Public Health. Under this MOU agreement, CCH staff will work as a participant on the Healthy Work Collaborative to Map Action for Social Change. The agreement will reimburse CCH for staff time and subject matter expertise.

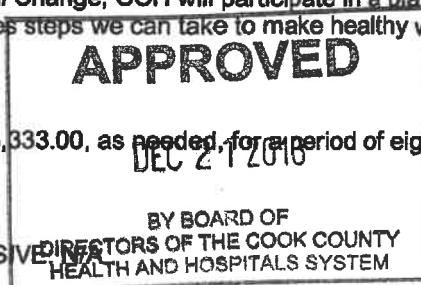
Healthy Communities through Healthy Work (HCHW) is an outreach project within the UIC Center for Healthy Work. The HCHW project aims to understand and change perceptions of what makes work healthy at a systemic level. By partnering with a diverse group organizations, HCHW develops and supports policy, systems, and environmental change initiatives that improve health outcomes for workers employed in precarious jobs.

As a member of the Healthy Work Collaborative to Map Action for Social Change, CCH will participate in a planning process that more fully explores aspects of unhealthy work, and identifies steps we can take to make healthy work a reality for all workers.

TERMS OF REQUEST:

This is a request to accept a grant award in an amount not to exceed \$3,333.00, as needed, for a period of eight (8) months from 11/12/2018 through 07/15/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE.



CCHHS CEO: _____

John Jay Shannon, M.D., Chief Executive Officer

Request #
3

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Terry Mason, M.D., Chief Operating Officer, Cook County Department of Public Health (CCDPH)	
DATE: 11/30/2018		PRODUCT / SERVICE: Service – Breast & Cervical Cancer Prevention Services	
TYPE OF REQUEST: Grant Contract Renewal		VENDOR / SUPPLIER: Illinois Department of Public Health, Springfield, Illinois	
FISCAL IMPACT / ACCOUNT: *9971801, 9771802-53465		GRANT FUNDED AMOUNT: \$177,345.00	
CONTRACT PERIOD: 10/01/2018 thru 06/30/2019		CONTRACT NUMBER: 96180005G	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

A grant renewal request was approved by the Cook County Health (CCH) Board of Directors on 10/27/2017 in the amount of \$259,513.00 for a twelve (12) month period from 07/01/2017 through 06/30/2018. A request to extend and increase the grant award was approved by the CCH Board of Directors on 07/27/2018 in the amount of \$65,000.00 for a period of three (3) months from 07/01/2018 through 09/30/2018.

NEW PROPOSAL JUSTIFICATION:

As a certified health department in the State of Illinois, the Cook County Department of Public Health (CCDPH) is mandated to provide comprehensive breast and cervical cancer screenings, and diagnostic services to eligible women to detect breast and cervical cancer at its earliest stages.

*The one-time cost of the early termination of this grant is estimated to be \$29,638.00.

TERMS OF REQUEST:

This is a request to accept grant contract number 96180005G in an amount not to exceed \$177,345.00, as needed for a nine (9) month period from 10/01/2018 to 6/30/2019.

CCHHS Deputy CEO: Douglas L. Elwell
Douglas L. Elwell, Deputy Chief Executive Officer, Finance and Strategy

CCHHS CEO: John Jay Shannon
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

DEC 21 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

4

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011



MEMORANDUM

Toni Preckwinkle
President

Cook County Board of
Commissioners

John Jay Shannon, MD
Chief Executive Officer
Cook County Health &
Hospitals System

Board Members

M. Hill Hammock
Chairman

Commissioner Jerry Butler
Vice Chairman

Mary Dinscoll, RN, MPH

Ada Mary Gugenheim

Emilie N. Jung

David Ernesto Munar

Robert G. Reiter, Jr.

Mary B. Richardson-Lowry

Layla P. Suleiman-Gonzalez, PhD, JD

Sidney A. Thomas, MSW

Austin Health Center

Cermak Health Services

Children's Advocacy Center

Cicero Health Center

Ruth M. Rothstein
CORE Center

Cottage Grove Health Center

CountyCare Health Plan

Englewood Health Center

Logan Square Health Center

Morton East Adolescent
Health Center

Near South Health Center

Oak Forest Health Center

Dr. Jorge Prieto Health Center

Provident Hospital

Cook County Department
of Public Health

Robbins Health Center

John Sengstacke Health Center

John H. Stroger, Jr. Hospital

Vista Health Center

Woodlawn Health Center

To: Finance Chair Robert Reiter, Board Chair M. Hill Hammock, and
Members, Finance Committee of the Board of Directors
Cook County Health and Hospitals System (CCHHS)

From: James Kiamos
Chief Executive Officer, CountyCare

Date: December 7, 2018

Re: Request to amend previously approved matter – Dentaquest (Contract
H16-25-009)

On July 27, 2018, the CCHHS Board of Directors approved a request to increase by \$164,170,129 and extend for three (3) years the contract with Dentaquest (Contract H16-25-009), for claims reimbursement to CountyCare providers. The request originally approved in July 2018 is attached for your information.

The administration has decided to not extend the contract beyond March 31, 2019, which is the original expiration date, and to instead increase it by only \$50,000,000.

The administration is respectfully requesting approval of the request to amend the previously approved matter, to 1) withdraw the request to extend the contract; and 2) approve the change in the contract increase amount from \$164,170,129 to an amount not to exceed \$50,000,000.

Thank you for your consideration of this matter.

APPROVED

DEC 21 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
5

Cook County Health & Hospitals System

BOARD APPROVAL REQUEST

SPONSOR: Aaron Galeener, Director of Finance, Managed Care		EXECUTIVE SPONSOR: James Kiamos, Executive Director, Managed Care	
DATE: 07/06/2018		PRODUCT / SERVICE: Service – Claims Reimbursements to CountyCare Providers	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: DentaQuest, Boston, MA	
ACCOUNT: 896-276		FISCAL IMPACT NOT TO EXCEED: \$164,170,129	GRANT FUNDED / RENEWAL AMOUNT: N/A
ORIGINAL CONTRACT PERIOD: 04/01/2016 thru 03/31/2019		REVISED CONTRACT PERIOD: 08/01/2018 thru 12/31/2021	CONTRACT NUMBER: H16-25-009
COMPETITIVE SELECTION METHODOLOGY:			
X NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2015-13)			

PRIOR CONTRACT HISTORY:

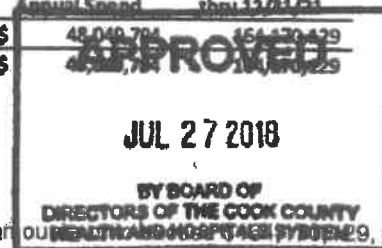
Contract number H16-25-009 was approved by the Cook County Health & Hospitals System (CCHHS) Board on 01/29/2018 in the amount of \$71,118,684 for a period of thirty-six (36) months from 04/01/2016 through 03/31/2019 to provide claims payment for the delivery of covered services to CountyCare members, as contractually defined between CountyCare and its providers. The contract allowed CCHHS to transfer necessary funds to the vendor so that they may facilitate payments as contracted.

NEW PROPOSAL JUSTIFICATION:

This request is due to the growth in CountyCare membership.

Claim Type	Total Contract Amount	Estimated PMPM Costs	Estimated Monthly Membership	Estimated Cost
Dental/Vision	\$ 71,118,684	\$ 11.85	337,618	\$ 48,040,704
Total	\$ 71,118,684	\$ 11.85	337,618	\$ 48,040,704

*Membership assumed at 337,618 per year



TERMS OF REQUEST:

This is a request to extend and increase contract number H16-25-009 in an amount of \$71,118,684 per year needed for a thirty-three (33) month period from 08/01/2018 thru 12/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: Douglas L. Elwell
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: John Jay Shannon
John Jay Shannon, M.D., Chief Executive Officer

Request #
8

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D., Chairman Department of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 11/13/2018		PRODUCT / SERVICE: Product – Orthopedic Implants and Surgical Supplies for Endoscopy and Orthopedics	
TYPE OF REQUEST: Extend Contract		VENDOR / SUPPLIER: Stryker Endoscopy, San Jose CA	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$0	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 01/01/2016 thru 12/31/2018		REVISED CONTRACT PERIOD 01/01/2019 thru 12/31/2019	CONTRACT NUMBER: H16-25-047
COMPETITIVE SELECTION METHODOLOGY:			
X GPO (4)			
NON-COMPETITIVE SELECTION METHODOLOGY:			

PRIOR CONTRACT HISTORY:

Contract number H16-25-047 was approved by the Cook County Health (CCH) Board of Directors on 02/26/2016 in the amount of \$500,000.00 for a period of twenty-four (24) months from 01/01/2016 thru 12/31/2017 to provide CCH with a variety of endoscopy and sports medicine implants and supplies. An Amendment was executed by the Office of Supply Chain Management to extend the contract term through 12/31/2018.

NEW PROPOSAL JUSTIFICATION:

This request will continue to provide CCH with a variety of endoscopy and sports ortho implants and supplies. CCH physicians will be able to utilize products for cases dealing with orthobiologics & bio surgeries involving the upper and lower extremities, arthroscopy, laparoscopy and urology

TERMS OF REQUEST:

This is a request to extend contract number H16-25-047 for a period of twelve (12) months from 01/01/2019 thru 12/31/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCHHS Deputy CEO: 
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

DEC 21 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

6

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D., Chairman, Department of Surgery Thomas Patrianakos, M.D., Chairman, Department of Ophthalmology		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 11/30/2018	PRODUCT / SERVICE: Product – Corneal Tissue/Corneal Transplants		
TYPE OF REQUEST: Extend and Increase Contract	VENDOR / SUPPLIER: Eversight Illinois, Chicago IL		
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$270,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 01/01/2017 thru 12/31/2018	REVISED CONTRACT PERIOD 01/01/2019 thru 12/31/2019	CONTRACT NUMBER: H17-25-025	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H17-25-025 was approved by the Cook County Health (CCH) Board of Directors on 01/27/2017 in the amount of \$300,000.00 for a period of twenty-four (24) months from 01/01/2017 thru 12/31/2018.

NEW PROPOSAL JUSTIFICATION:

Vendor formerly known as Illinois Eye Bank is a charitable, not-for-profit organization that provides corneal tissue to CCH. Vendor is the only company that supplies corneal tissue and harvests cornea from cadaver eyes in the Midwest. This vendor will continue to provide tissue to perform corneal transplants on patients with severe corneal damage to aid in restoring their vision.

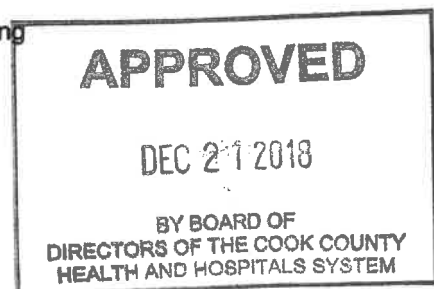
TERMS OF REQUEST:

This is a request to extend and increase contract number H17-25-025 in an amount not to exceed \$270,000.00, as needed, for a twelve (12) month period from 01/01/2019 thru 12/31/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: 
 Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: 
 John Jay Shannon, M.D., Chief Executive Officer



Request #
7

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
 • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, MD, Chair, Department of Surgery Ozuru Ukoha, MD, Division Chief, Cardiothoracic Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 11/16/2018	PRODUCT / SERVICE: Product – Disposable Surgical Supplies, Oxygenators and Accessories		
TYPE OF REQUEST: Extend and Increase Contract	VENDOR / SUPPLIER: Innovative Medical Devices, Inc., Milwaukee, WI		
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$145,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
ORIGINAL CONTRACT PERIOD: 06/01/2016 thru 12/31/2018	REVISED CONTRACT PERIOD: 01/01/2019 thru 12/31/2020	CONTRACT NUMBER: H16-73-0100	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H16-73-0100 was executed by the Office of Supply Chain Management in the amount of \$145,000.00 for a twenty-four (24) month period from 06/01/2016 thru 05/31/2018. An Amendment was executed by the Office of Supply Chain Management to extend the contract through 12/31/2018.

NEW PROPOSAL JUSTIFICATION:

This request provides supplies necessary to run cardiopulmonary bypass machines. The cardiothoracic surgery program at CCH has increased as have the need for disposable surgical supplies, oxygenators and accessories. Increasing the contract amount will allow for ongoing expansion of our surgical program. This is sole source because the vendor's machines are smaller and faster and shortens the time of the medical procedure. The vendor is also the sole distributor of the machines in Illinois.

TERMS OF REQUEST:

This is a request to extend and increase Contract No. H16-73-0100 in an amount not to exceed \$145,000.00, as needed, for a period of twenty-four (24) months from 01/01/2019 thru 12/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: 
 Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: 
 John Jay Shannon, M.D., Chief Executive Officer

APPROVED

DEC 21 2018

BY BOARD OF
 DIRECTORS OF THE COOK COUNTY
 HEALTH AND HOSPITALS SYSTEM

Request #
8

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
 • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D. Chair, Department of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 11/27/2018	PRODUCT / SERVICE: Product – Impress Connect System		
TYPE OF REQUEST: Extend and Increase Contract	VENDOR / SUPPLIER: Carefusion, LLC dba Carefusion 2200, Inc., Chicago IL		
ACCOUNT: 540129	FISCAL IMPACT NOT TO EXCEED: \$45,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 11/01/2015 thru 10/31/2018	REVISED CONTRACT PERIOD: 01/01/2019 thru 12/31/2021	CONTRACT NUMBER: H15-76-0123	
<input checked="" type="checkbox"/> X	COMPETITIVE SELECTION METHODOLOGY: GPO (4)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

Contract number H15-76-0123 was executed by the Office of Supply Chain Management in the amount of \$95,000.00 for a thirty-six (36) month period from 11/01/2015 through 10/31/2018. An Amendment executed by the Office of Supply Chain Management increased the amount payable by \$50,000.00 and extended the contract through 12/31/2018.

NEW PROPOSAL JUSTIFICATION:

The vendor provides a full range of scalable, real-time and integrated instrument management solutions with extensive support. Using these solutions, CCH can manage inventory, people and processes throughout the continuum of instrument management.

TERMS OF REQUEST:

This is a request to extend and increase contract number H15-76-0123 in an amount not to exceed \$45,000.00 as needed, for a period of thirty-six (36) months from 01/01/2019 through 12/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: 
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

DEC 21 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
9

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Aaron Galeener, Director of Finance, Managed Care		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, CountyCare	
DATE: 11/30/2018		PRODUCT / SERVICE: Service – Consulting for Operational and Programmatic Improvements	
TYPE OF REQUEST: Amend & Increase Contract		VENDOR / SUPPLIER: Health Management Associates, Inc. (HMA), Chicago IL.	
ACCOUNT: 520825		GRANT FUNDED /RENEWAL AMOUNT: N/A	
FISCAL IMPACT NOT TO EXCEED: \$859,875.00		CONTRACT NUMBER: H17-25-062	
CONTRACT PERIOD: 04/01/2017 thru 03/31/2020			
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2017-5)			

PRIOR CONTRACT HISTORY:

The Cook County Health & Hospitals System (CCHHS) Board of Directors approved contract number H17-25-062 on 04/28/2017 in the amount of \$2,208,375 for a period of thirty-six (36) months from 04/01/2017 thru 03/31/2020.

NEW PROPOSAL JUSTIFICATION:

This request provides consulting services for the following strategic initiatives for CountyCare: Operational performance initiatives, Medicare, NCQA certification assessments, and RFP development assistance.

TERMS OF REQUEST:

This is a request to amend and increase contract number H17-25-062 in an amount not to exceed \$859,875, as needed, for the remainder of the contract period through 03/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: _____ *N/A*
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: _____
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

DEC 21 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
10

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Aaron Galeener, Director of Finance, CountyCare		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, CountyCare	
DATE: 11/27/2018	PRODUCT / SERVICE: Service – Care Management Real-time Alerts and Analytics		
TYPE OF REQUEST: Amend, Extend & Increase Contract	VENDOR / SUPPLIER: MHNU Corporation, Waukesha, WI		
ACCOUNT: 520825	FISCAL IMPACT NOT TO EXCEED: \$14,000,000.00	GRANT FUNDED /RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 09/01/2016 thru 08/31/2019	REVISED CONTRACT PERIOD: 09/01/2019 thru 12/31/2021	CONTRACT NUMBER: H16-25-133	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2016-2)			

PRIOR CONTRACT HISTORY:
The Cook County Health (CCH) Board of Directors approved contract number H16-25-133 on 08/28/2016 in the amount of \$16,000,000.00 for a period of thirty-six (36) months from 09/01/2016 thru 08/31/2019. MHN provides connectivity and support for web-based portal, MHNConnect, which enables CountyCare to deliver actionable and near real-time ED and inpatient discharge data to providers and care managers. MHNConnect has ADT data feeds from more than 25 high volume hospitals in the CountyCare network.

NEW PROPOSAL JUSTIFICATION:
This request is to amend the existing contract, extending through 12/31/2021 to make the contract coterminous with the Illinois Department of Healthcare and Family Services (HFS) contract and increase the contract to account for increased CountyCare membership.

TERMS OF REQUEST:
This is a request to amend, extend and increase contract number H16-25-133 in an amount not to exceed \$14,000,000.00, as needed, for a twenty-eight (28) month period from 09/01/2019 thru 12/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: *Douglas L. Elwell*
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: *John Jay Shannon*
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

DEC 27 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
11

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Daphne Mitchell, Director, Perioperative Services		EXECUTIVE SPONSOR: Beena Peters, Chief Nursing Officer					
DATE: 11/19/2018		PRODUCT / SERVICE: Service – Scope Maintenance Service Agreement					
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Olympus America, Inc., Center Valley PA					
ACCOUNT: 540129	FISCAL IMPACT NOT TO EXCEED: \$3,386,490.96	GRANT FUNDED / RENEWAL AMOUNT: N/A					
CONTRACT PERIOD: 01/01/2019 thru 12/31/2021		CONTRACT NUMBER: H18-25-136					
<table border="0" style="width: 100%;"> <tr> <td style="width: 5%; text-align: center;">X</td> <td>COMPETITIVE SELECTION METHODOLOGY: GPO (1)</td> </tr> <tr> <td></td> <td>NON-COMPETITIVE SELECTION METHODOLOGY:</td> </tr> </table>				X	COMPETITIVE SELECTION METHODOLOGY: GPO (1)		NON-COMPETITIVE SELECTION METHODOLOGY:
X	COMPETITIVE SELECTION METHODOLOGY: GPO (1)						
	NON-COMPETITIVE SELECTION METHODOLOGY:						

PRIOR CONTRACT HISTORY:

Contract number H15-76-018 was approved by the Cook County Health (CCH) Board of Directors on 01/30/2015 for a one-time capital equipment purchase in the amount of \$4,395,416.88. The CCH Board on 03/25/2016 approved an Amendment to the contract to add a scope maintenance service agreement for a period from 04/01/2016 through 03/31/2018 in the amount of \$1,958,003.39. The CCH Board on 07/29/2016 approved an Amendment to add scope equipment to the maintenance contract in the amount of \$300,021.20. The Office of Supply Chain Management executed an Amendment to extend the contract terms through 12/31/2018.

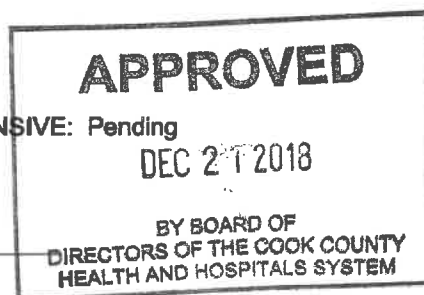
NEW PROPOSAL JUSTIFICATION:

This request will continue the provision of scope maintenance and support for existing scopes currently owned by CCH. Services include maintenance, repair, refurbishment, loaners and replacements. An onsite technician is also included.

TERMS OF REQUEST:

This is a request to execute contract number H18-25-136 in an amount not to exceed \$3,386,490.96, as needed, for a thirty-six (36) month period from 01/01/2019 through 12/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending



CCHHS Deputy CEO: Douglas L. Elwell
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: John Jay Shannon
John Jay Shannon, M.D., Chief Executive Officer

Request #
12

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Donna Hart, Chief Information Officer	
DATE: 11/27/2018		PRODUCT / SERVICE: Service – Maintenance, Support, Software Enhancements & Hardware for the Laboratory System	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Soft Computer Consultants, Clearwater FL	
ACCOUNT: 540129	FISCAL IMPACT NO TO EXCEED: \$3,261,880.07	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 01/01/2019 thru 12/31/2021		CONTRACT NUMBER: H18-25-141	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H16-25-001 was approved by the Cook County Health (CCH) Board of Directors on 12/18/2015 in the amount of \$3,341,617.00 for a period of twenty-four (24) months from 01/01/16 thru 12/31/18 for maintenance, support and software enhancements for the lab system.

NEW PROPOSAL JUSTIFICATION:

This is a request to execute a new contract for the provision of software license options and maintenance for software license options, as well as hardware, supporting the software, and training options. This is a proprietary clinical lab system, which is integrated with the current electronic medical record system, Cerner. The vendor designs, implements, trains, provides support and maintains the system for both Stroger and Provident laboratories. Remaining with SCC will provide continuity of these systems.

TERMS OF REQUEST:

This is a request to execute contract number H18-25-141 in an amount of \$3,261,880.07, as needed, for a period of thirty-six (36) months from 01/01/19 thru 12/31/21.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: 
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

DEC 21 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
13

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST


SPONSOR: Aamer Qidwai, Sr. Laboratory Director		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Hospital Based Services	
DATE: 11/21/2018	PRODUCT / SERVICE: Product - Quality Control Materials for Chemistry Laboratory		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Bio-Rad Laboratories, Redmond, WA		
ACCOUNT: 530785		FISCAL IMPACT NOT TO EXCEED: \$495,028.20	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 12/01/2018 thru 11/30/2021		CONTRACT NUMBER: H18-25-137	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

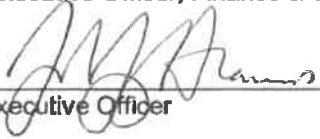
PRIOR CONTRACT HISTORY:
Contract number H15-73-141 was approved by the Cook County Health (CCH) Board of Directors on 04/29/2016 in the amount of \$585,923.43 for thirty-six (36) months from 12/01/2015 through 11/30/2018.

NEW PROPOSAL JUSTIFICATION:
The vendor will provide quality control materials used in the Department of Pathology Chemistry Laboratory. This is a regulatory requirement used to monitor the accuracy of the results of all assays. This vendor is the sole distributor of the quality control materials.

TERMS OF REQUEST:
This is a request to execute contract number H18-25-137 in an amount not to exceed \$495,028.20, as needed, for a thirty-six (36) month period of from 12/01/2018 through 11/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: 
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

DEC 21 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
14

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Tanya Seaton, Operating Officer, Provident Hospital		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 11/20/2018		PRODUCT / SERVICE: Product - Beds for Provident 8 West and ICU	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Hill-Rom Company, Inc., Batesville, IN	
ACCOUNT: 560180		FISCAL IMPACT NOT TO EXCEED: \$320,856.12	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: One-time Capital Purchase		CONTRACT NUMBER: H18-76-138	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (2)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history for this location and product.

NEW PROPOSAL JUSTIFICATION:

Vendor will provide twelve (12) Centrella smart beds, recliners, and visitor seating for Provident 8 West and ICU projects.

TERMS OF REQUEST:

This is a request to execute contract number H18-76-138 in an amount not to exceed \$320,856.12, as needed, for a one-time capital equipment purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: *Douglas L. Elwell*
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: *John Jay Shannon*
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

DEC 21 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
15

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Maria L. Torres, M.D., System Chair, Pain Management Services and Chair, Division of Pain Management		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 11/27/2018	PRODUCT / SERVICE: Product – Fluoroscopy C-Arm & Table		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: OEC Medical Systems, Inc. D/B/A GE Healthcare, Salt Lake City UT		
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$192,886.20	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: One-Time Capital Purchase		CONTRACT NUMBER: H18-76-109	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: Value Analysis (RFQ-3)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history for this product.

NEW PROPOSAL JUSTIFICATION:

The Office of Supply Chain Management Value Analysis worked with Clinical end-user, and three (3) vendors regarding Fluoroscopy C-Arm and Table replacement for Pain Clinic at Stroger Hospital facility. Clinical End-Users felt that OEC Medical Systems, Inc. / DBA: GE Healthcare option which will make it ideal for the Clinicians to have optimum outcomes when performing interventions where catheters are driven in the epidural space requiring live Fluoro. This product will be secured through a leasing option.

TERMS OF REQUEST:

This is a request to execute contract number H18-76-109 in an amount not to exceed \$192,886.20, as needed, for a one-time capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

APPROVED

DEC 27 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

CCHHS Deputy CEO: 
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request #
16

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D., Chairman Department of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, M. D., Chief Medical Officer	
DATE: 11/27/2018		PRODUCT / SERVICE: Service – Medtronic Stealth Service Agreement	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Medtronic USA, Jacksonville FL	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$174,700.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 11/04/2018 thru 11/30/2020		CONTRACT NUMBER: H18-25-139	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (1)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

Contract number H16-25-162 was approved by the Cook County Health (CCH) Board of Directors on 10/28/2016 in the amount of \$307,123.75 for a thirty-six (36) month period from 11/01/2016 through 10/31/2019. The contract included the Stealth Service agreement covering purchased navigation tools and services.

NEW PROPOSAL JUSTIFICATION:

This request is for a new service agreement to cover the ENT and navigation products and provide support services to CCH clinicians during the contracting period.

TERMS OF REQUEST:

This is a request to execute contract number H18-25-139 in an amount not to exceed \$174,700.00, as needed, for a twenty-four (24) month period from 11/04/2018 thru 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: Douglas L. Elwell
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: John Jay Shannon
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

DEC 27 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
17

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Douglas L. Elwell, Deputy Chief Executive Officer, Finance and Strategy <i>DLE</i>	
DATE: 12/05/2018	PRODUCT / SERVICE: Service – Fresh Food Market Program		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Black Oaks Centers, Pembroke Township, IL		
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: 580031 \$150,000.00		GRANT FUNDED /RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 12/15/2018 thru 12/14/2019		CONTRACT NUMBER: H18-25-144	
COMPETITIVE SELECTION METHODOLOGY: N/A			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Grant Sub-Award			

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H17-25-087 on 06/30/2017 for a thirty-six (36) month period from 06/01/2017 through 05/31/2019 in the amount of \$316,590.00. On 05/31/2018 an Emergency Purchase was executed in the amount of \$150,000.00 for a period of nine months from 05/25/2018 through 11/30/2018. On 11/21/2018 an Amendment was executed by the Office of Supply Chain Management to increase the contract in the amount of \$90,000.00 and to extend the contract through 12/14/2018.

NEW PROPOSAL JUSTIFICATION:

CCH will host "Fresh Food Markets" at three of our South Suburban Health Centers: Oak Forest, Robbins, and Cottage Grove. The center is named in the FINI (Food Insecurity Nutrition Incentive) Grant Program as the farm that will provide the produce for the markets. The CCH/CountyCare Partnership through implementation of the FINI fresh food markets facilitate health promotions and programming throughout the communities.

TERMS OF REQUEST:

This is a request to execute contract number H18-25-144 in an amount not to exceed \$150,000.00, for a period of twelve (12) months from 12/15/2018 thru 12/14/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCHHS CEO: _____

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

DEC 21 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

**Request #
18**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Aaron Galeener, Director of Finance, Managed Care		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, CountyCare	
DATE: 11/30/2018		PRODUCT / SERVICE: Service – Claims Reimbursements to CountyCare Providers	
TYPE OF REQUEST: Negotiate and Execute Contract		VENDOR / SUPPLIER: MedImpact, San Diego, CA	
ACCOUNT: 521155		FISCAL IMPACT NOT TO EXCEED: \$980,902,829.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 04/01/2019 thru 03/31/2022		CONTRACT NUMBER: H18-25-145	
X	COMPETITIVE SELECTION METHODOLOGY: RFP (2018-5)		
	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history with this vendor.

NEW PROPOSAL JUSTIFICATION:

This request is to provide payment for the delivery of covered services to CountyCare Medicaid and Medicare members. The contract will allow CCH to transfer necessary funds to the vendor so that they may facilitate payments as contracted. CountyCare anticipates savings of between 2-4% as a result of the RFP process. The contract includes two (2) one-year renewal options.

Claim Type	Estimated Monthly Membership	Estimated Cost thru 3/31/22
Pharmacy	333,913	\$ 980,902,829
Total	333,913	\$ 980,902,829

TERMS OF REQUEST:

This is a request to approve negotiation and execution of contract number H18-25-145 in an amount not to exceed \$980,902,829.00, as needed, for a period of thirty-six (36) months from 04/01/2019 through 03/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCHHS Deputy CEO: *Douglas L. Elwell*
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: *John Jay Shannon*
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

DEC 21 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
19

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Aaron Galeener, Director of Finance, Managed Care		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, CountyCare	
DATE: 11/30/2018		PRODUCT / SERVICE: Service -CountyCare Pharmacy Benefits Management	
TYPE OF REQUEST: Negotiate and Execute Contract		VENDOR / SUPPLIER: MedImpact, San Diego, CA	
ACCOUNT: 520825		FISCAL IMPACT NOT TO EXCEED: \$3,500,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 04/01/2019 thru 3/31/2022		CONTRACT NUMBER: H18-25-146	
COMPETITIVE SELECTION METHODOLOGY: X RFP (2018-5)			
NON-COMPETITIVE SELECTION METHODOLOGY:			

PRIOR CONTRACT HISTORY:

No prior contract history for this vendor.

NEW PROPOSAL JUSTIFICATION:

This request is for funding administrative costs to provide pharmacy benefits management services to CountyCare Health Plan Medicaid and Medicare members. Vendor will specifically provide:

Health Plan Analytics: Data aggregation on processed and paid pharmaceutical claims to provide comprehensive reporting.

Back Office Operations: Claims management and payment to pharmacies

IS Interface and Data Exchange: Capacity to receive and send information to trading partners through Industry-standard processes.

Member Services: Call center for pharmacy related issues and member materials.

Medical Management: Prior authorization and utilization management for pharmaceutical usage.

Network: Deliver a contracted network and pharmacies that meets access standards for CountyCare members.

The contract includes two (2) one-year renewal options.

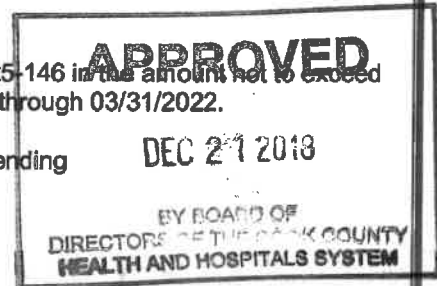
TERMS OF REQUEST:

This is a request to approve negotiation and execution of contract number H18-25-146 in the amount not to exceed \$3,500,000.00, as needed for a period of thirty-six (36) months from 04/01/2019 through 03/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: Douglas L. Elwell
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: John Jay Shannon
John Jay Shannon, M.D., Chief Executive Officer



Request #
20

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health and Hospitals System
Finance Committee Meeting
Friday, December 14, 2018

ATTACHMENT #2

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(D)
DECEMBER 14, 2018 FINANCE COMMITTEE MEETING
SUPPLEMENTAL CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Execute Contracts							
21	Maxim Healthcare Services	Service - staffing for operating room (OR) nurses, OR technicians and nurse registry	\$6,959,600.00	Sole Source	n/a	System	2
22	Imperial Realty Company	Service - low voltage cabling / electrical power wiring	\$400,000.00	Sole Source	n/a	System	3
23	Skytron LLC	Product - surgical LED lights, monitors / monitor arms and video power arm	\$1,413,570.73	GPO	3	System	4

Cook County Health & Hospitals System

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Beena Peters, Chief Nursing Officer	
DATE: 12/10/2018		PRODUCT / SERVICE: Service - Staffing for OR Nurses, OR Techs and Nurse Registry	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Maxim Healthcare Services, Columbia, MD	
ACCOUNT: 521119		FISCAL IMPACT NOT TO EXCEED: \$6,959,600.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 01/01/2019 thru 06/30/2019		CONTRACT NUMBER: H18-25-150	
COMPETITIVE SELECTION METHODOLOGY:			
X NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

No prior contract history with this vendor for this service.

NEW PROPOSAL JUSTIFICATION:


This contract is for the provision of interim travel staffing for Stroger OR and Provident ICU to maintain a steady work flow until vacancies can be filled. Additionally, Nurse Registry Staffing will be used for Managed Care coverage. This contract is sole source due to Maxim's experience with providing these specialized skilled positions.

TERMS OF REQUEST:

This is a request to execute contract number H18-25-150 in an amount not to exceed \$6,959,600.00, as needed for a six (6) month period from 01/01/2019 thru 06/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: 
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request #
21

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Douglas L. Elwell, Deputy Chief Executive Officer, Finance and Strategy <i>DLE</i>	
DATE: 12/11/2018		PRODUCT / SERVICE: Service - Low Voltage Cabling / Electrical Power Wiring	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Imperial Realty Company, Chicago, IL	
ACCOUNT: 550131	FISCAL IMPACT NOT TO EXCEED: \$400,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 01/01/2019 thru 03/31/2019		CONTRACT NUMBER: H18-25-151	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved a real estate item for lease with Imperial Realty Company (Landlord) on 04/27/2018 for a ten (10) year period from 05/01/2018 thru 04/30/2027 for a site located at 600 Holiday Plaza Matteson in Cook County District #5. CCH as Tenant would occupy the space for administrative office space and call center.

NEW PROPOSAL JUSTIFICATION:

This agreement between CCH and Imperial Realty Company (IRC) will provide the necessary data, audio, video and VoIP (voice over internet protocol) infrastructure in addition to electrical power infrastructure to support the daily operational functions for the 230 staff relocating from the Oak Forest campus. Per the lease agreement, low voltage cabling was to be handled separately by CCH. IRC through their contractor can perform the necessary work according to CCH Structured Guidelines at a cost effective price using installers which are CommScope Uniprise certified; a requirement for CCH. In addition, contracting through IRC will adhere to our construction schedule. This is a sole source contract because IRC can maintain continuity of services quickly and within budget.

TERMS OF REQUEST:

This is a request to negotiate and execute contract number H18-25-151 in an amount not to exceed \$400,000.00 for a three (3) month period from 01/01/2019 thru 03/31/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS CEO: _____

John Jay Shannon, M.D., Chief Executive Officer

Request #
22

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D., Chair, Department of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 12/11/2018		PRODUCT / SERVICE: Product – Surgical LED Lights, Monitors/Monitor Arms & Video Power Arm	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Skytron LLC, Grand Rapids MI	
ACCOUNT: 550079	FISCAL IMPACT NOT TO EXCEED: \$1,413,570.73	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: One-Time Capital Purchase		CONTRACT NUMBER: H18-76-152	
X	COMPETITIVE SELECTION METHODOLOGY: GPO (3)		
	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

This request is for surgical LED lights, monitors/monitor arms & a video power arm. Vendor went through CCH Value Analysis Process as well as completing a trial period for the lights. A cross-functional team of surgeons, residents and staff evaluated the product.

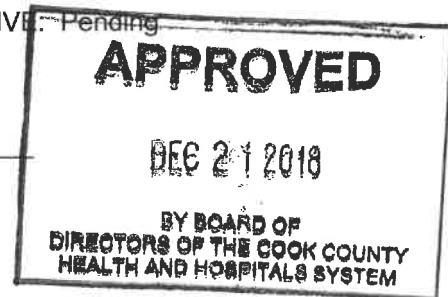
TERMS OF REQUEST:

This is a request to execute contract number H18-76-152 in an amount not to exceed \$1,413,570.73, as needed, for a one-time capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE. Pending

CCHHS Deputy CEO: Douglas L. Elwell
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: John Jay Shannon
John Jay Shannon, M.D., Chief Executive Officer



Request #
23

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

Cook County Health and Hospitals System
Finance Committee Meeting
Friday, December 14, 2018

ATTACHMENT #3

**Purchased Under the Authority of the Deputy Chief Executive Officer
Contracts Under \$150K - 4th Quarter -September, October, November, 2018**

Vendor	Contract Number	Product/Service	Purpose	Value	Contract Term
Cardinal Health 200, LLC	H18-76-0124	Equipment; Tek Prisma Plus Automated Stainer for Lab	Capital PO	\$42,350.00	4 months
Carestream Dental, LLC	H18-76-0127	Equipment; Imaging Dental Panoramic	Capital PO	\$45,284.01	One-time purchase
Carestream Dental, LLC	H18-25-0128	Services; Warrenty Package 9300-C	BPA	\$27,000.00	One-time purchase
Cianna Medical, Inc.	H18-76-0102	Equipment; Savi Scout	Capital PO	\$76,750.00	One-time purchase
Fitzsimmons Surgical Supply, Inc.	H18-25-0084	Services; Bipap/Cpap Ventilator	BPA	\$149,000.00	12 months
GE Healthcare IITS USA	H18-76-0113	Equipment; Pac Server	Capital PO	\$35,515.53	One-time purchase
GE Zenith Controls, Inc.	H18-25-0117	Services; Inspection and Repair	BPA	\$71,087.00	One-time purchase
J. G. Uniforms, Inc.	H18-25-0115	Supplies; Police vests	BPA	\$25,858.00	One-time purchase
Legal Assistance Foundation (LAF)	H18-25-0132	Services; Legal Assistance to Remedy	BPA	\$110,000.00	12 months
Leica Microsystems, Inc.	H18-76-0152	Equipment; Cryostat Instrument for Lab	Capital PO	\$34,796.17	5 months
Loyola University Health System	H18-25-0116	Services; Staffing Time & Facilities	Original PO	\$42,470.00	6 months
Masimo Corporation	H18-76-0137	Equipment; Pulse Oximeter Monitors	Capital PO	\$34,548.00	One-time purchase
McKesson Plasma and Biologics LLC	H18-25-0130	Supplies; Pharmacy	Original PO	\$110,000.00	12 months
Philips Healthcare/Invivo	H18-76-0115	Equipment; Endorectal Coil System Radiology	Capital PO	\$53,940.00	One-time purchase
Sentec, Inc.	H18-76-0105	Equipment; CPAP BIPAP	Capital PO	\$35,823.35	One-time purchase
Sun Nuclear Corporation Gammex Inc.	H18-76-0108	Equipment; Green Laser System +CT Sim	Capital PO	\$44,900.00	One-time purchase
The Advisory Board Company	77000034363	Services; HR Advancement Center	BPA	\$118,165.00	36 months
Verathon, Inc.	H18-76-0111	Equipment; Glidescopes	Capital PO	\$30,081.00	One-time purchase
Welch Allyn, Inc.	H18-76-0082	Equipment; 5 ECG Units	Capital PO	\$42,881.45	One-time purchase
Wittrock Healthcare, LLC	H18-76-0138	Equipment;; Headwalls for PHCC OR	Capital PO	\$46,441.00	4 months

BPA=Blanket Purchase Agreement

GBPA=Global Blanket Purchase Agreement

SPO=Standard Purchase Order



Toni Preckwinkle
President

Cook County Board of
Commissioners

John Jay Shannon, MD
Chief Executive Officer

Cook County Health &
Hospitals System

Board Members

M. Hill Hammock
Chairman

Commissioner Jerry Butler
Vice Chairman

Mary Driscoll, RN, MPH

Ada Mary Gugenheim

Emilie N. Junge

David Ernesto Munar

Robert G. Reiter, Jr.

Mary B. Richardson-Lowry

Layla P. Suleiman Gonzalez, PhD, JD

Sidney A. Thomas, MSW

Austin Health Center

Cermak Health Services

Children's Advocacy Center

Cicero Health Center

Ruth M. Rothstein
CORE Center

Cottage Grove Health Center

CountyCare Health Plan

Englewood Health Center

Logan Square Health Center

Morton East Adolescent
Health Center

Near South Health Center

Oak Forest Health Center

Dr. Jorge Prieto Health Center

Provident Hospital

Cook County Department
of Public Health

Robbins Health Center

John Sengstacke Health Center

John H. Stroger, Jr. Hospital

Vista Health Center

Woodlawn Health Center

Date: November 29, 2018

To: M. Hill Hammock
Chairman, Board of Directors

Commissioner Robert G. Reiter
Chairman, Finance Committee

From: Douglas L. Elwell *DLE*
Deputy Chief Executive Officer, Finance & Strategy

Re: Emergency Purchase
Covidien Sales, LLC

CCH has placed emergency medical equipment orders for Provident Hospital. This memo serves as notification, as required in Section 2.8 of the CCHHS Procurement Policy adopted by the Board on April 9, 2009.

CCHHS Emergency Purchase				
November - 2018				
Ref	Vendor	Date of Service	Supply/Service	Amount
1	Covidien Sales, LLC, A Medtronic Company	One-time Capital Equipment Purchase	PB980 Universal Ventilators with compressor	\$360,900.00

Toni Preckwinkle
President, Cook County Board of Commissioners

John Jay Shannon, MD
Chief Executive Officer, Cook County Health

Date: December 11, 2018

To: M. Hill Hammock
Chairman, Board of Directors

Commissioner Robert G. Reiter
Chairman, Finance Committee

From: Douglas L. Elwell Deputy *DLE*
Chief Executive Officer, Finance & Strategy

Re: Emergency Purchase
Metropolitan, LLC

CCHHS has placed emergency purchases for valet service at the Professional Building and staffing of OR nurses and techs. This memo serves as notification, as required in Section 2.8 of the CCHHS Procurement Policy adopted by the Board on April 9, 2009.

CCHHS Emergency Purchase				
December - 2018				
Ref	Vendor	Date of Service	Supply/Service	Amount
1	Metropolitan 1	12/17/2018 - 12/16/2021	Valet Service	\$1,500,000.00



Toni Preckwinkle
President

Cook County Board of
Commissioners

John Jay Shannon, MD
Chief Executive Officer

Cook County Health &
Hospitals System

Board Members

M. Hill Hammock
Chairman

Commissioner Jerry Butler
Vice Chairman

Mary Driscoll, RN, MPH

Ada Mary Gugenheim

Emilie N. Junge

David Ernesto Munar

Robert G. Reiter, Jr.

Mary B. Richardson-Lowry

Layla P. Suleiman Gonzalez, PhD, JD

Sidney A. Thomas, MSW

Austin Health Center

Cermak Health Services

Children's Advocacy Center

Cicero Health Center

Ruth M. Rothstein
CORE Center

Cottage Grove Health Center

CountyCare Health Plan

Englewood Health Center

Logan Square Health Center

Morton East Adolescent
Health Center

Near South Health Center

Oak Forest Health Center

Dr. Jorge Prieto Health Center

Provident Hospital

Cook County Department
of Public Health

Robbins Health Center

John Sengstacke Health Center

John H. Stroger, Jr. Hospital

Vista Health Center

Woodlawn Health Center

Date: November 29, 2018

To: M. Hill Hammock
Chairman, Board of Directors

Commissioner Robert G. Reiter
Chairman, Finance Committee

From: Douglas L. Elwell *DLE*
Deputy Chief Executive Officer, Finance & Strategy

Re: Emergency Purchase
Siemens Medical Solutions, USA

CCH has placed emergency medical equipment orders for John H. Stroger, Jr. and Provident Hospitals. This memo serves as notification, as required in Section 2.8 of the CCHHS Procurement Policy adopted by the Board on April 9, 2009.

CCHHS Emergency Purchase				
November - 2018				
Ref	Vendor	Date of Service	Supply/Service	Amount
1	Siemens Medical Solutions, USA	One-time Capital Equipment Purchase	Siemens Cysto Suites Project for Stroger OR19, OR20, Clinic E and Provident	\$1,850,000.00

Cook County Health and Hospitals System
Finance Committee Meeting
Friday, December 14, 2018

ATTACHMENT #4

CCH Finance Committee Meeting December 20 18

Ekerete Akpan
CFO





Mission

To deliver integrated health services with dignity and respect regardless of a patient's ability to pay; foster partnerships with other health providers and communities to enhance the health of the public; and advocate for policies that promote the physical, mental and social well being of the people of Cook County.



COOK COUNTY
HEALTH

Agenda

1. Systemwide Financials & Stats
 - a. Financials
 - b. Observations
 - c. Financial / Revenue Cycle metrics
2. CCH Provider Service Financials & Stats
3. CountyCare Financials & Stats
4. Correctional Health services Financials & Stats
5. Department of Public Health Financials & Stats
6. Administration Financials



Systemwide Financial Statements



COOK COUNTY
HEALTH

Income Statement for the Eleven Months ended Oct-2018(in thousands)

	Year-To-Date		Variance	
	Actual	Budget	\$	%
Operating Revenue				
Net Patient Service Revenue	573,329	604,084	(30,755)	-5%
CountyCare Capitation Revenue	1,747,315	1,672,551	74,764	4%
Access Payments	103,260	82,500	20,760	25%
Other Revenue	13,009	10,084	2,925	29%
Total Operating Rev	2,436,912	2,369,219	67,694	3%
Operating Expenses				
Salaries & Benefits	581,320	609,762	28,442	5%
Overtime	40,071	33,202	(6,868)	-21%
Pension*	223,082	223,082	(0)	
Supplies & Materials	76,843	61,369	(15,474)	-25%
Pharmaceutical Supplies	85,708	72,344	(13,364)	-18%
Purch. Svs., Rental, Oth.	265,984	289,402	23,418	8%
External Claims Expense	1,481,443	1,358,235	(123,208)	-9%
Insurance Expense	20,502	24,136	3,634	15%
Depreciation	31,645	29,930	(1,715)	-6%
Utilities	11,182	10,721	(461)	-4%
Total Operating Exp	2,817,780	2,712,184	(105,596)	-4%
Operating Margin	(380,867)	(342,965)	(37,902)	-11%
Operating Margin %	-16%	-14%	-1%	-8%
Non Operating Revenue	231,430	231,430	-	0%
Net Income/(Loss)	(149,437)	(111,535)	(37,902)	-34%



Observations

Operating Margin challenging to FY2018 budget but drivers to watch vs. same time FY17

- Primary Care visits are flat while Specialty Care visits up 7%
- Surgical Cases up 4% and slightly above FY2018 Target
- Inpatient Discharges down 12% and LOS 7% higher
- Emergency Department visits are flat
- Deliveries down 14%
- System-wide uninsured numbers, captured by visit held 42% (Provident 34%, ACHN 42%, Stroger 44%)
- System wide Financial / Revenue Cycle ratios are indicating sustained progress
- CountyCare contributes \$184.5M to CCH

Financial Metrics

Metric	As of end Oct- 16/YTD	As of end Oct- 17/YTD	As of end Oct- 18/YTD	Target
Days Cash On Hand**	62	101	30	60*
Operating Margin***	-8.5%	-21.2%	-4.8%	-5.4%
Overtime as Percentage of Gross Salary	7.9%	7.7%	7.4%	5.0%
Average Age of Plant (Years)	21.1	22.2	24.4	10.7

*Days Cash on Hand Target 60 days, Moody's 198 days . Overtime as percentage of Gross Salary Target 5% , Moody's 2%

** Days Cash in Hand Point in time i.e. as of end of October for each year

***Excludes Pension Expense Target based on compare group consisting of 'like' health systems : Alameda Health System, Medtronic, Parkland Health & Hospital System, and UI Health

Revenue Cycle Metrics

Metric	Average FYTD 2018	Oct-18	Nov-18	Benchmark/ Target
Average Days in Accounts Receivable <i>(lower is better)</i>	106	86	85	45.85– 54.9*
Discharged Not Finally Billed Days <i>(lower is better)</i>	7.9	6.9	8.1	7.0
Claims Initial Denials Percentage <i>(lower is better)</i>	27%	19%	20%	20%

Definitions:

Average Days in Accounts Receivable Total accounts receivable over average daily revenue

Discharged Not Finally Billed Days Total charges of discharge not finally billed over average daily revenue

Claims Initial Denials Percentage Percentage of claims denied initially compared to total claims submitted.

* Source HFMA Key Hospital Statistics and Ratio Margins, 2014



Provider of Care Services Financial and Operational Statistics



Income Statement for the Eleven Months ended Oct-2018(in thousands)

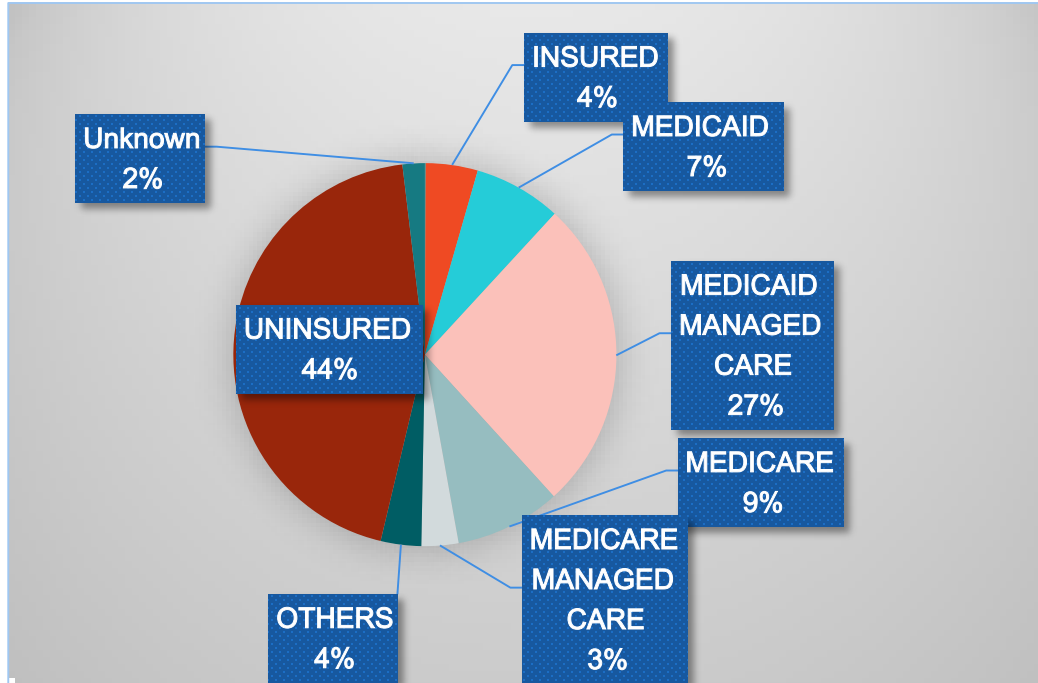
CCH Providers	Year-To-Date		Variance	
	Actual	Budget	\$	%
<u>Operating Revenue</u>				
Net Patient Service Revenue	573,329	604,084	(30,755)	-5%
Access Payments	103,260	82,500	20,760	25%
Other Revenue	11,013	8,537	2,477	29%
Total Operating Rev	687,602	695,120	(7,518)	-1%
<u>Operating Expenses</u>				
Salaries & Benefits	480,200	484,675	4,475	1%
Overtime	33,651	28,125	(5,526)	-20%
Pension*	181,982	181,982	-	-
Supplies & Materials	72,059	57,703	(14,356)	-25%
Pharmaceutical Supplies	78,456	65,626	(12,830)	-20%
Purch. Svs., Rental, Oth.	178,367	179,294	927	1%
Insurance Expense	20,502	24,136	3,634	15%
Depreciation	19,715	19,717	2	0%
Utilities	11,136	10,390	(746)	-7%
Total Operating Exp	1,076,069	1,051,399	(24,670)	-2%
Operating Margin	(388,467)	(356,278)	(32,188)	-9%
Operating Margin %	-56%	-51%	-5%	-10%
<u>Non Operating Revenue</u>				
	119,609	119,609	-	0%
Net Income/(Loss)	(268,858)	(236,669)	(32,188)	-14%



Revenue Statement for the Eleven Months ending Oct-2018 (in thousands)

CCH Providers	Year-To-Date <i>Actual</i>
Gross Revenue	1,576,195
<u>Adjustments</u>	
Contractual Adjustments	(540,796)
Charity Adjustments	(513,646)
Total Adjustment	(1,054,443)
Gross NPSR	521,753
Bad Debt Allowance	(213,375)
Adjusted NPSR	308,378
DSH	143,642
BIPA	121,310
Adjusted NPSR plus DSH and BIPA	573,329
Adjusted NPSR plus DSH and BIPA as a % of Gross Revenue	36%

Stroger Operations Overview for Eleven Months ending October 2018



Comments:

- Sustained surgical cases growth vs FY17 actuals
- Leadership continues to work on Observations and discharges via UM committee
- Trauma cases impacts some scheduled visits/procedures

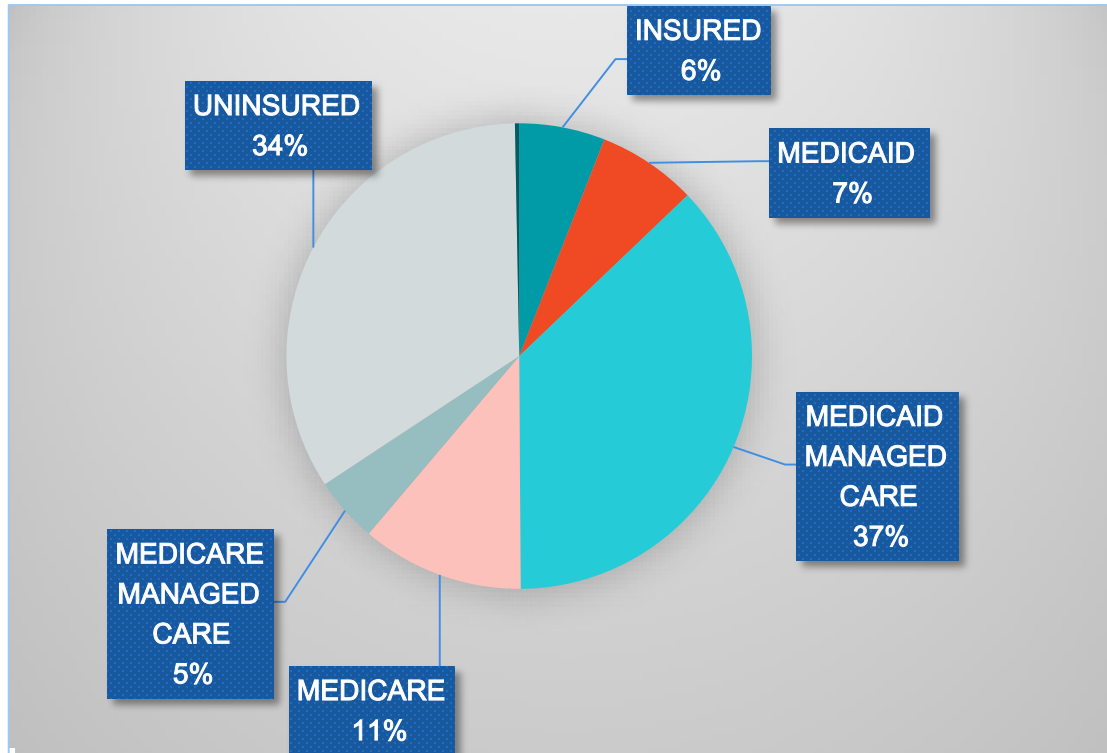
Inpatient/Observation-FYTD			
Measure	FY2018	FYTD Target	FY2017
Inpatient Discharges	16,356	18,568	18,520
- Long Stay Admissions	3,299	3,465	3,473
- One Day Admissions	875	1,122	1,089
Inpatient Days	79,822	87,681	88,001
Observation Discharges	9,480	7,909	7,909
Observation Days (Observation Discharge)	17,303	7,909	17,109
Avg LOS (Inpatient Discharge)	5.6	5.4	5.2
Surgical Cases	11,339	12,067	11,064
Radiology Tests	76,326	---	80,162
Deliveries	925	1,100	1,122

Emergency- FYTD			
Measure	FY2018	FYTD Target	FY2017
Emergency Visits	99,179	98,516	98,759
Adult Emergency Visits	92,745	92,213	92,417
Peds Emergency Visits	6,434	6,303	6,342
Trauma Visits	7,244	7,293	7,381
LWBS	5,800	5,841	5,890
Radiology Tests	56,325	---	59,174

Outpatient Clinic- FYTD			
Measure	FY2018	FYTD Target	FY2017
Total Registrations*	504,592	---	525,331
Total Provider Visits*	310,677	296,472	298,145
Specialty/Diagnostic/Procedure Provider Visits			
- Hospital-Based		10,582	
- Specialty Care/Fantus	196,528	164,272	182,071
- CORE	8,095	7,898	7,226
- Behavioral Health/Psych**	17,269	18,634	17,140
Primary Care Provider Visits			
- GMC	40,106	47,300	43,330
- CORE primary	3,810	4,444	4,045
- CORE primary	17,414	19,525	17,722



Provident Operations Overview for Eleven Months ending October 2018



Comments:

- Leadership ongoing review of observation days & discharges, Left without being seen
- Sustained growth in surgical cases and specialties

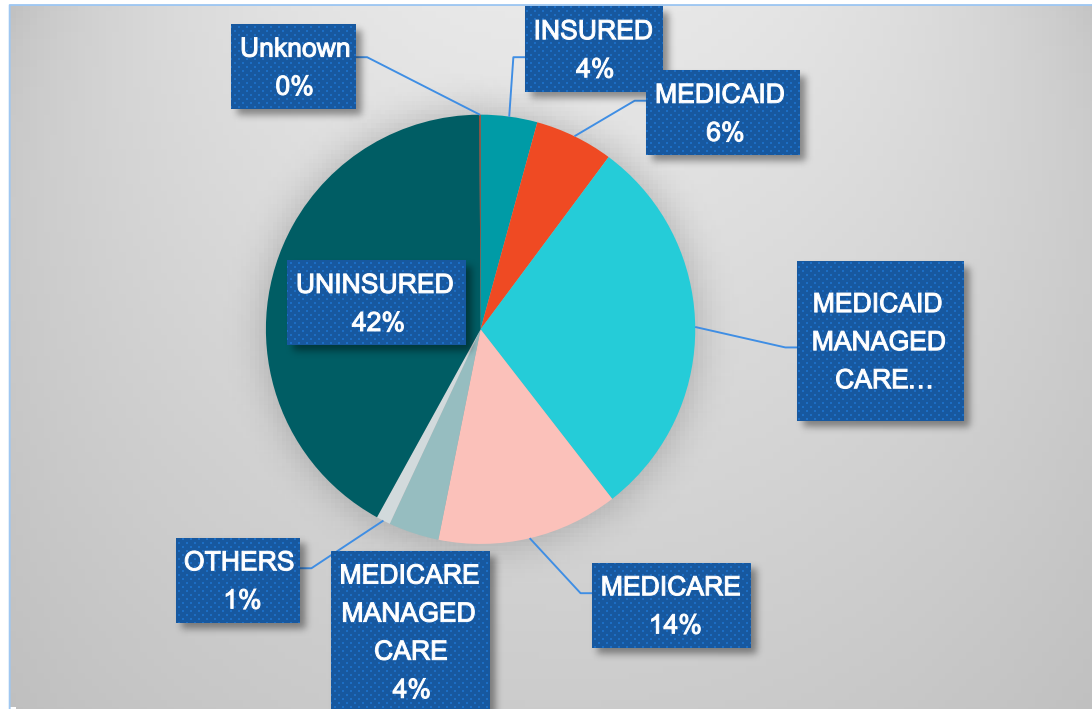
Inpatient/Observation-FYTD			
Measure	FY2018	FYTD Target	FY2017
Inpatient Discharges	543	550	572
- Long Stay Admissions	109	110	114
- One Day Admissions	34	44	35
Inpatient Days	2,761	2,640	2,758
Observation Discharges	588	517	514
Observation Days (Observation Discharge)	1,145	1,089	1,215
Avg LOS (Inpatient Discharge)	5.7	5.2	5.2
Surgical Cases	2,455	2,090	2,139
Radiology Tests	1,757	---	1,813

Emergency- FYTD			
Measure	FY2018	FYTD Target	FY2017
Emergency Visits	26,739	26,147	26,192
Adult Emergency Visits	25,168	24,486	24,527
Peds Emergency Visits	1,571	1,661	1,665
LWBS	1,907	1,133	1,131
Radiology Tests	13,749	---	13,499

Outpatient Clinic- FYTD			
Measure	FY2018	FYTD Target	FY2017
Total Registrations	21,838	20,526	18,603
Ambulatory of Provident	236	---	175
Sengstacke	15,123	16,775	15,495
Specialty/Diagnostic/Procedure Provider Visits		341	
Sengstacke (excludes psych)	18,680	15,268	14,645
Radiology Tests	8,280	---	7,322



ACHN Operations Overview for Eleven Months ending October 2018



Comments :

- Leadership undertaking review of specialty and primary care visits volumes and throughput.
- Visits increased at 3 Health Centers, (Vista, Logan Square and Oak Forest) exceeding FY18 Target.

*excludes Roseland, Fantus, Stroger Specialty Care, CORE, Stroger-Hospital Based Clinics, Sengstacke GMC & Psych, Austin Behavioral Health, add Oral Health assuming all registrations are provider visits



COOK COUNTY
HEALTH

ACHN Primary- FYTD			
Measure	FY2018	FYTD Target	FY2017
Austin	11,632	13,080	11,855
Children's Advocacy	418	545	489
Cicero	10,071	11,441	10,436
Cottage Grove	8,993	9,731	8,977
Englewood	10,498	12,111	11,121
Logan Square	12,607	12,309	11,004
Morton East	843	982	874
Near South	12,628	13,866	12,581
Oak Forest	13,699	13,416	12,265
Prieto	14,927	19,544	17,742
Professional Bldg	546	---	-
Robbins	9,085	10,093	9,270
Vista	10,333	9,011	7,979
Woodlawn	8,154	9,262	8,395
Total Primary Care Provider Visits	124,434	135,390	122,988

ACHN Specialty- FYTD			
Measure	FY2018	FYTD Target	FY2017
Austin (OBGYN)	513	506	474
Cicero (OBGYN & Fam Plan)	1,344	1,463	1,337
Logan Square (OBGYN)	1,029	1,067	944
Oak Forest	25,331	23,617	23,991
Oral Health (reg count only)	4,721	3,872	4,303
Total Specialty Care Provider Visits	32,938	30,525	31,049

ACHN Total- FYTD			
Measure	FY2018	FYTD Target	FY2017
Total Registrations*	277,459	---	283,383
Total Provider Visits*	187,803	209,759	187,610



CountyCare Health Plan Financial and Operational Statistics

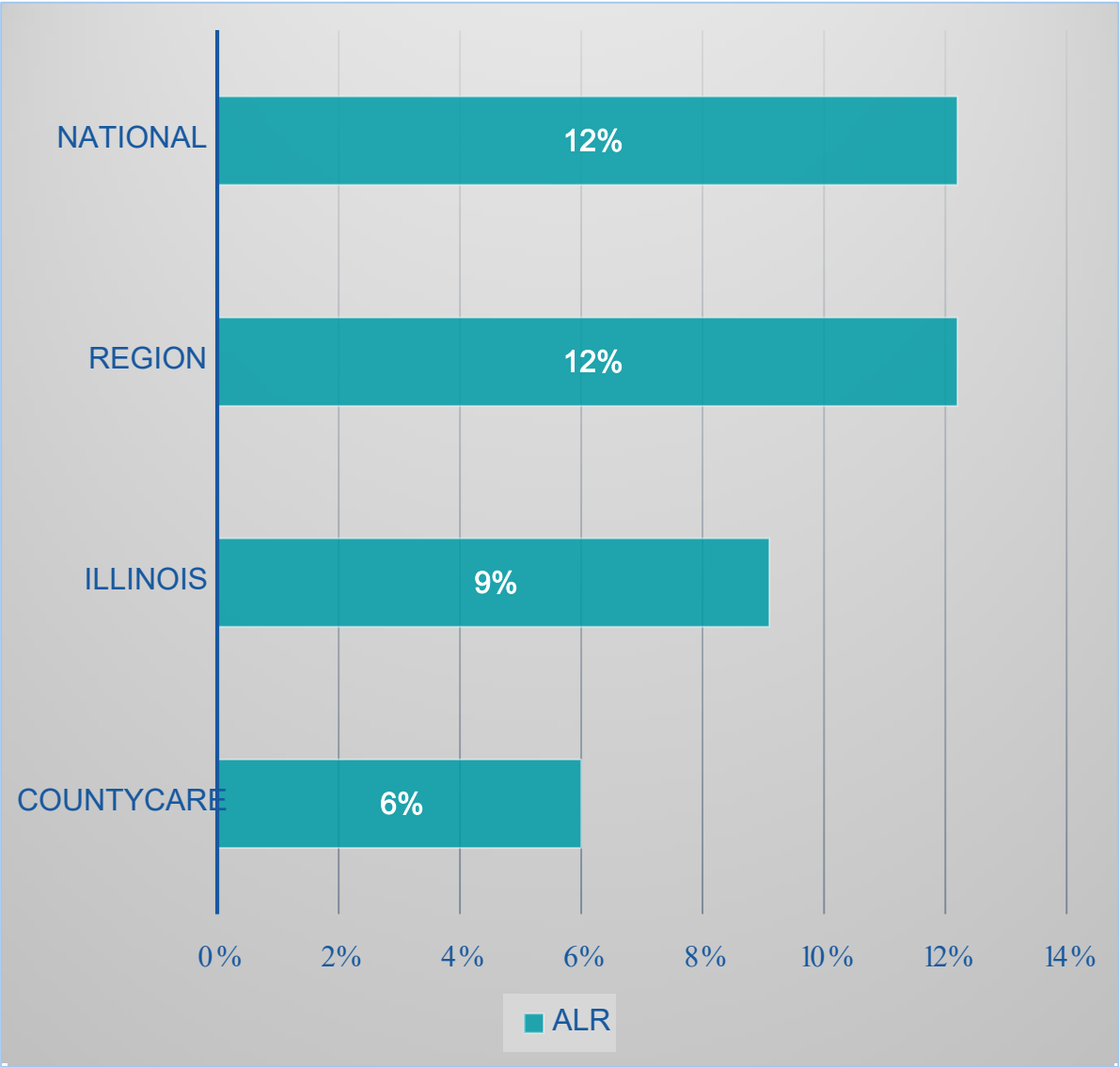


Income Statement for the Eleven Months ended Oct-2018(in thousands)

	Year to Date		
	Actual	Budget	Variance
Member Months	3,363	2,250	1,113
Total Revenue	1,779,481	1,140,885	638,596
Expense			
Total Admin Expenses	73,041	54,418	(18,623)
CCHHS Clinical Expenses			
Claims	152,226	98,843	(53,382)
Pharmacy Claims	25,738	71,008	45,269
Care Management	7,179	14,025	6,846
Total CCHHS Clinical Expenses	185,143	183,876	(1,267)
External Clinical Expenses			
Claims	938,619	575,258	(363,361)
Hospital Supplemental Access Pmt	145,025	-	(145,025)
Pharmacy Claims	278,336	217,371	(60,965)
Care Management	57,568	25,658	(31,910)
Dental Claims	38,883	18,315	(20,568)
Transportation Claims	14,151	12,375	(1,776)
Optical Claims	7,434	2,104	(5,331)
Member Incentives	1,428	-	(1,428)
Total External Clinical Expenses	1,481,443	851,080	(630,363)
Total Clinical Expenses	1,666,586	1,034,956	(631,630)
Total Expenses	1,739,626	1,089,374	(650,252)
Net Income Before Rate Adjustment	39,854	51,510	(11,656)
Medical Loss Ratio (MLR)	94%	91%	3%
Net Income Before Prior Period Adj/IGT	39,854	51,510	(11,656)
IGT	32,166	31,260	906
Amortization	8,337	8,337	-
Net Income After IGT And Amortization	(649)	11,914	(12,563)



CountyCare Operations Stats for the Eleven Months ending October 2018



Comments

- CountyCare Medical Loss Ratio is better than National and Regional, sustained 94% YTD.
- With 333,704 members in October 2018 , CountyCare is the still largest Medicaid Managed Care plan in Cook County.
- CountyCare contributed \$184.5Mo CCHHS



Correctional Health Services Financial and Operational Statistics



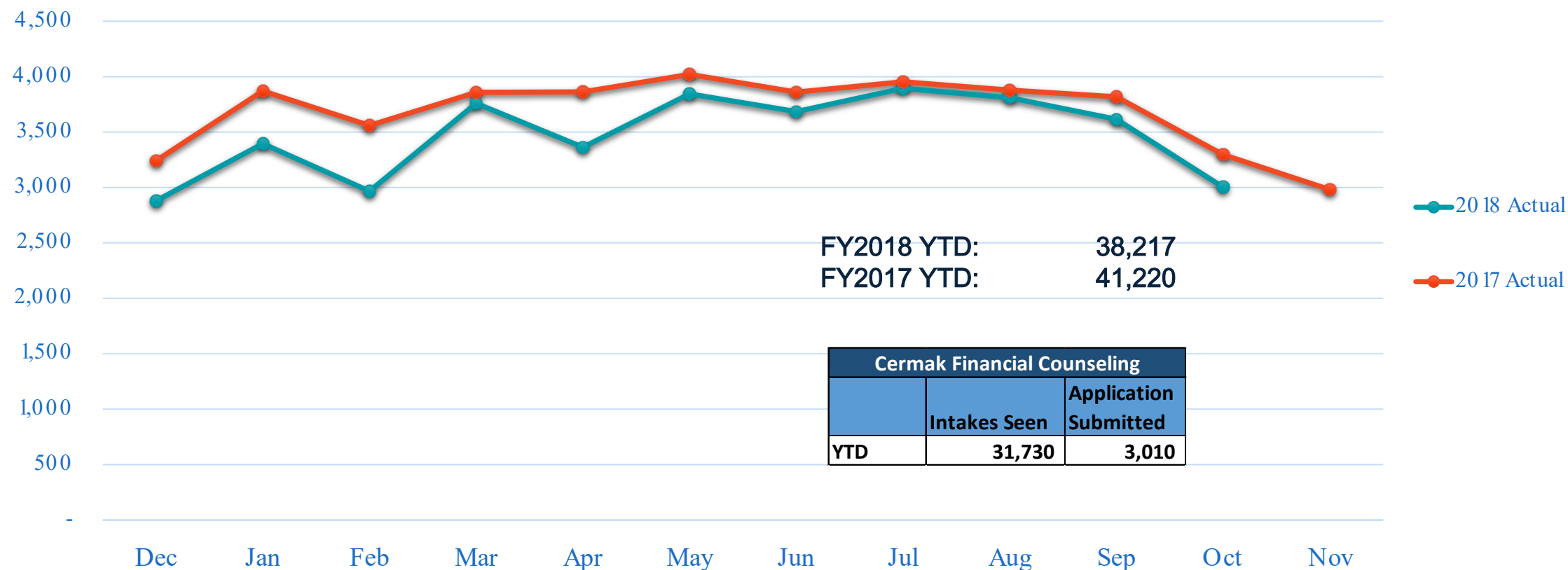
Income Statement for the Eleven Months ended Oct-2018(in thousands)

Correctional Health Services	Year-To-Date		Variance	
	Actual	Budget	\$	%
Total Operating Rev	177	137	40	29%
<u>Operating Expenses</u>				
Salaries & Benefits	52,529	60,763	8,234	14%
Overtime	5,832	4,681	(1,150)	-25%
Pension*	19,741	19,741	-	
Supplies & Materials	3,015	1,057	(1,958)	-185%
Supplies	7,252	6,700	(552)	-8%
Purch. Svs., Rental, Oth.	7,885	8,640	756	9%
Depreciation	95	95	0	0%
Total Operating Exp	96,348	101,677	5,328	5%
Operating Margin	(96,171)	(101,540)	5,368	5%
Operating Margin %	na	na	na	na
Revenue	97,815	97,815	-	0%
Net Income/(Loss)	1,643	(3,725)	5,368	144%



Correctional Health Operation Overview for Eleven Months ending October 2018

Total Intakes



Comments;

- Fewer but more resource intense detainees, increases experienced in Health requests per patient with top 3 referrals in Oral Surgery, Ear Nose & Throat as well as Hand Clinic
- Continued success around screening and financial counselling to ensure continuity of care

Cook County Dept. of Public Health Financial and Operational Statistics



Income Statement for the Eleven Months ended Oct-2018(in thousands)

COOK COUNTY PUBLIC HEALTH	Year-To-Date		Variance	
	<i>Actual</i>	<i>Budget</i>	\$	%
Total Operating Rev	1,819	1,389	429	31%
<u>Operating Expenses</u>				
Salaries & Benefits	8,286	9,926	1,641	17%
Overtime	4	6	2	33%
Pension*	3,075	3,183	108	3%
Supplies & Materials	17	119	102	86%
Oth.	551	568	17	3%
Depreciation	2	2	0	0%
Utilities	46	331	285	86%
Total Operating Exp	11,982	14,136	2,154	15%
Operating Margin	(10,163)	(12,747)	2,583	20%
Operating Margin %	na	na	na	na
Revenue	2,017	2,017	-	0%
Net Income/(Loss)	(8,146)	(10,730)	2,583	24%



CCDPH Operation Overview for Eleven Months ending October 2018

	Program Title	Metric	YTD Thru Oct 18
Public Health	Administration	Percent of high risk infant APORS (Adverse Pregnancy Outcome Reporting System) referrals received that are contacted for follow up by the Public Health Nurse within 14 calendar days of referral	90%
		Cost per county residents served	\$5.35
	Environmental Health	Cost per Inspection Efficiency	\$209.00
		Time from receipt of Chlamydia or gonorrhea report to field (days)	5
	Communicable Diseases	Percent of food establishments with isolated illness complaints within a contracted community or unincorporated Suburban Cook County that are inspected within 2 business days of receipt of complaint	100%

	Program Title	Metric	YTD Thru Oct 18
Lead Poisoning Prevention	Lead Poisoning Prevention	Percentage of cases with elevated blood levels visited within the timeline provided in protocols Efficiency	62%
		Percentage of cases with elevated blood lead levels who receive joint nursing and environmental risk assessment visit Outcome	52%

	Program Title	Metric	YTD Thru Oct 18
TB Program	TB Program	Number of completed Direct Observation Treatments (DOT) Outcome	92%

CCH Administration Financial Statements



Income Statement for the Eleven Months ended July 2018 (in thousands)

<u>Administration</u>	<u>Year-To-Date</u>		<u>Variance</u>	
	<i>Actual</i>	<i>Budget</i>	<i>%</i>	<i>\$</i>
<u>Operating Expenses</u>				
Salaries & Benefits	36,075	42,044	14%	5,969
Overtime	542	367	-48%	(175)
Pension*	13,663	14,280	4%	617
Supplies & Materials	1,751	1,607	-9%	(144)
Purch. Svs., Rental, Oth.	10,412	15,585	33%	5,173
Depreciation	3,496	3,496	0%	0
Total Operating Exp	65,939	77,379	15%	11,441
Operating Margin	(65,939)	(77,379)	15%	11,441
Non Operating Revenue	8,959	8,959	0%	0%
Net Income/(Loss)	(56,979)	(68,420)	17%	11,441

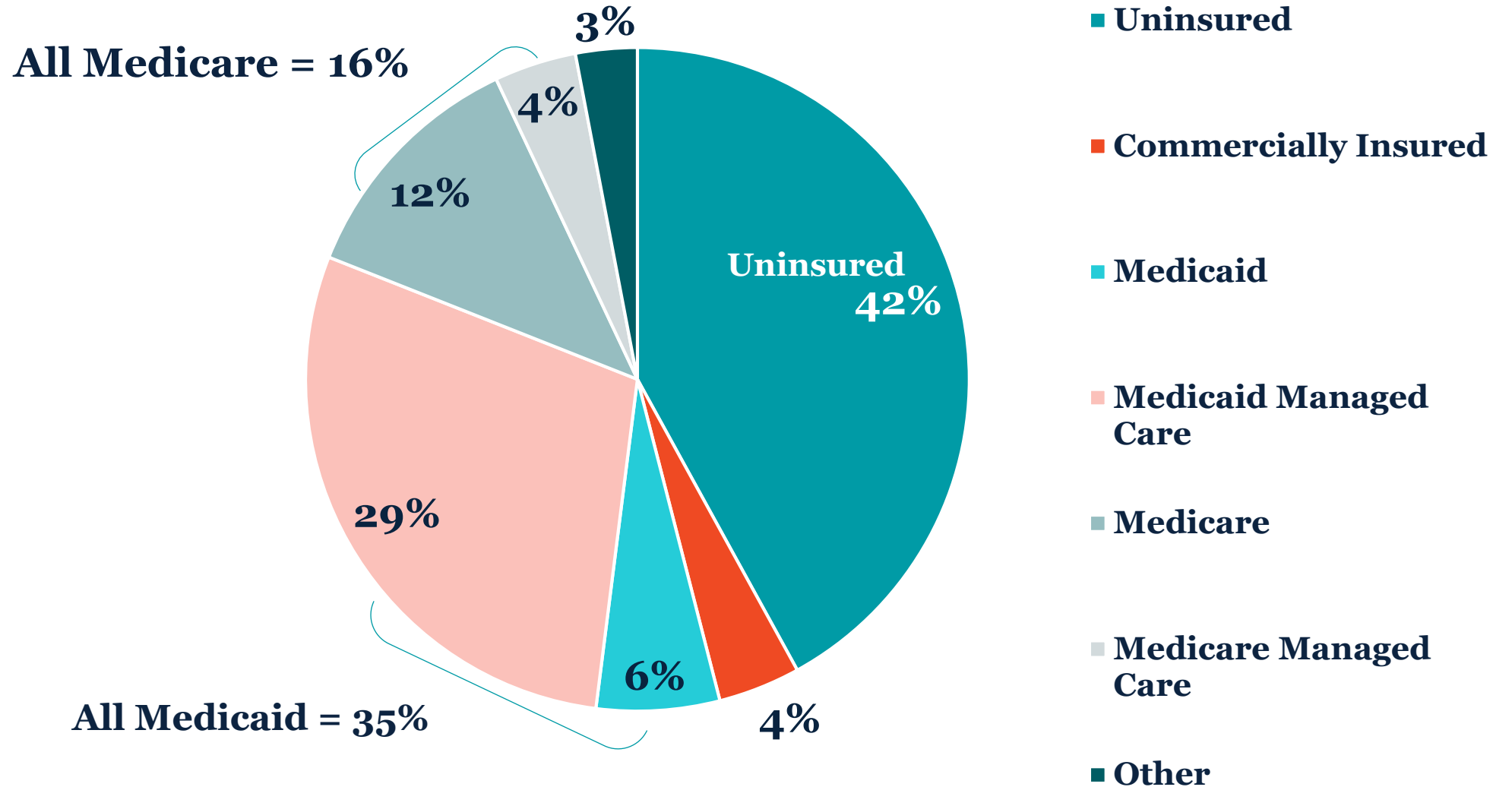


Appendix

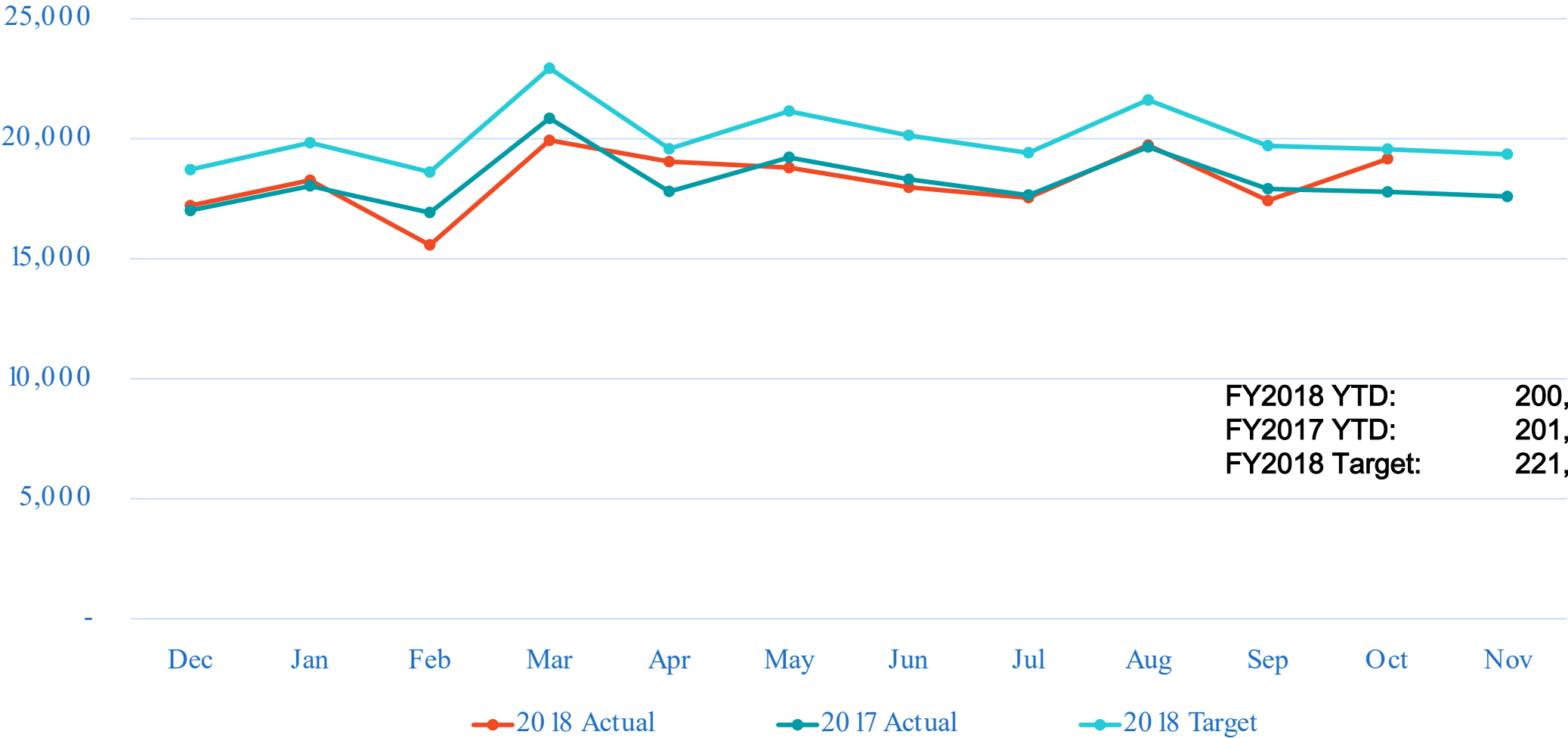
Systemwide Volumes / Stats



System Payor Mix By Visit



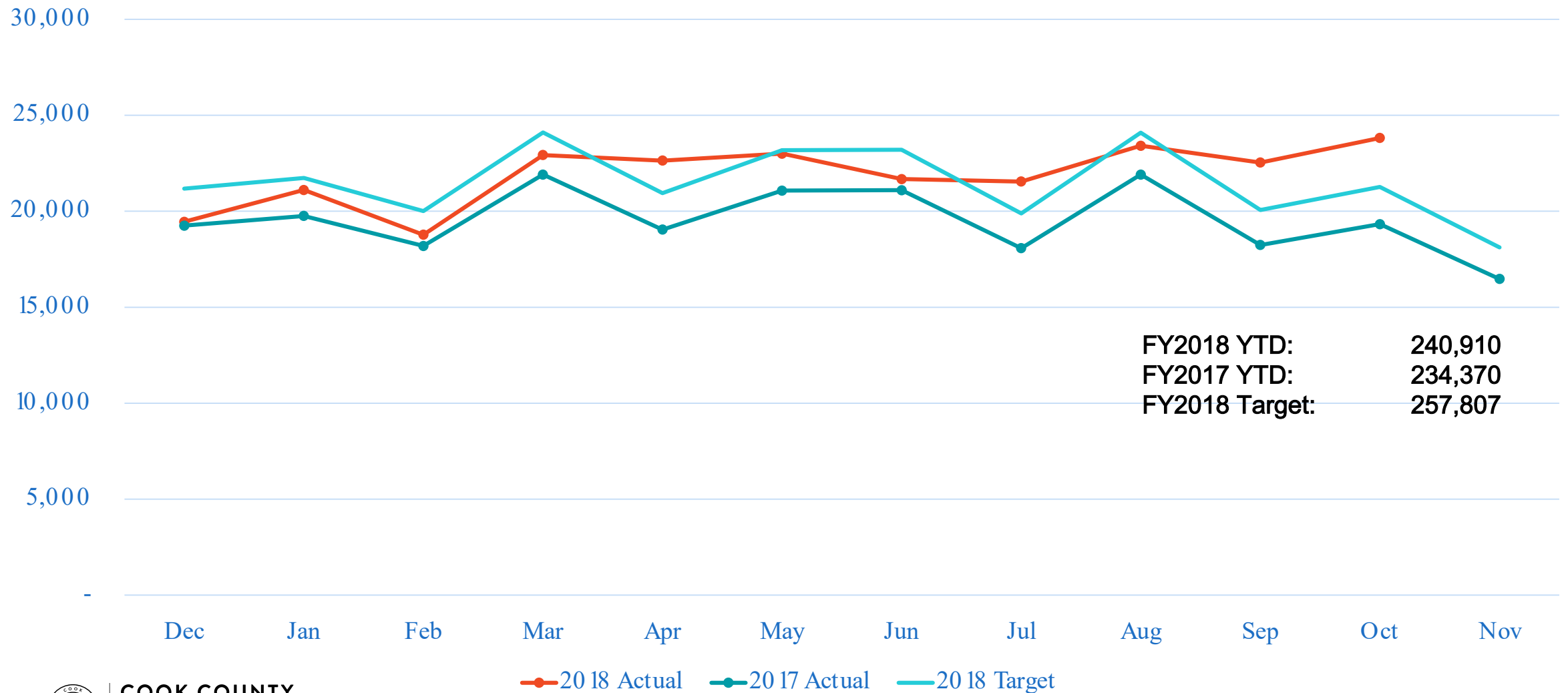
Primary Care Provider Visits



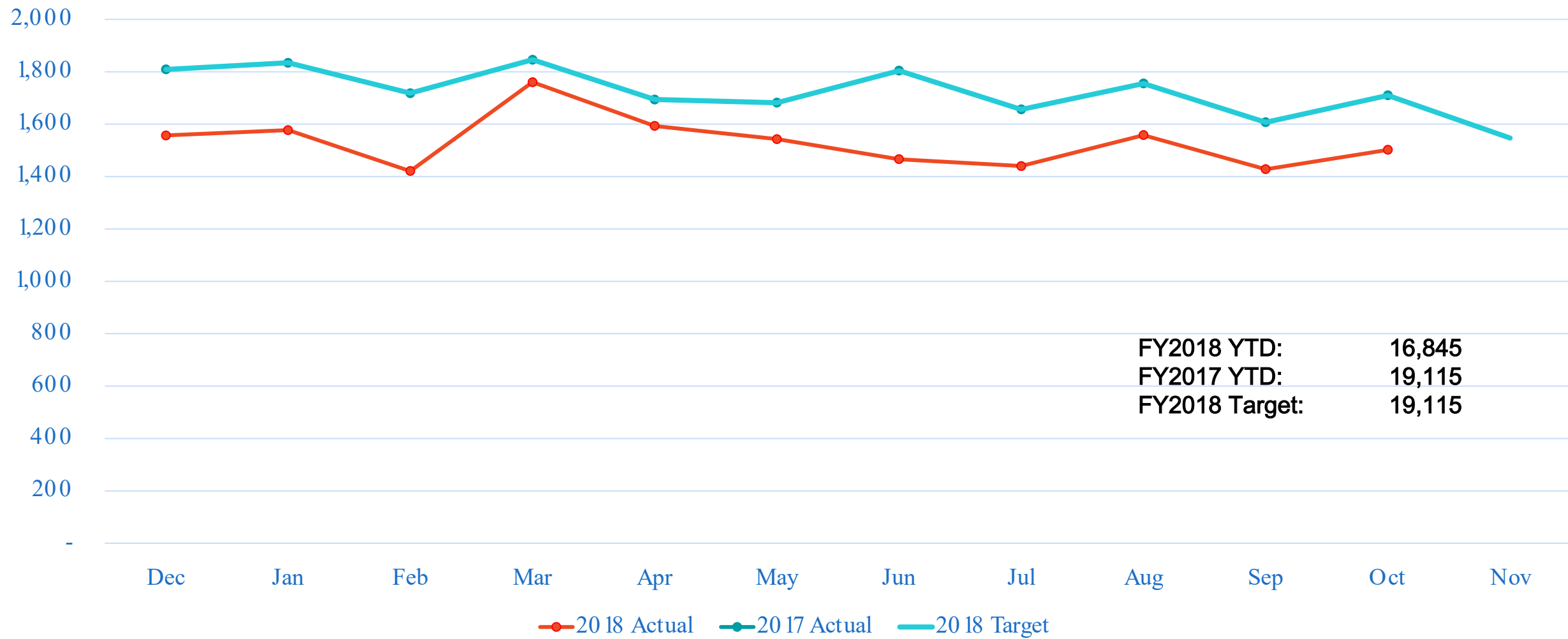
FY2018 YTD: 200,685
FY2017 YTD: 201,182
FY2018 Target: 221,300



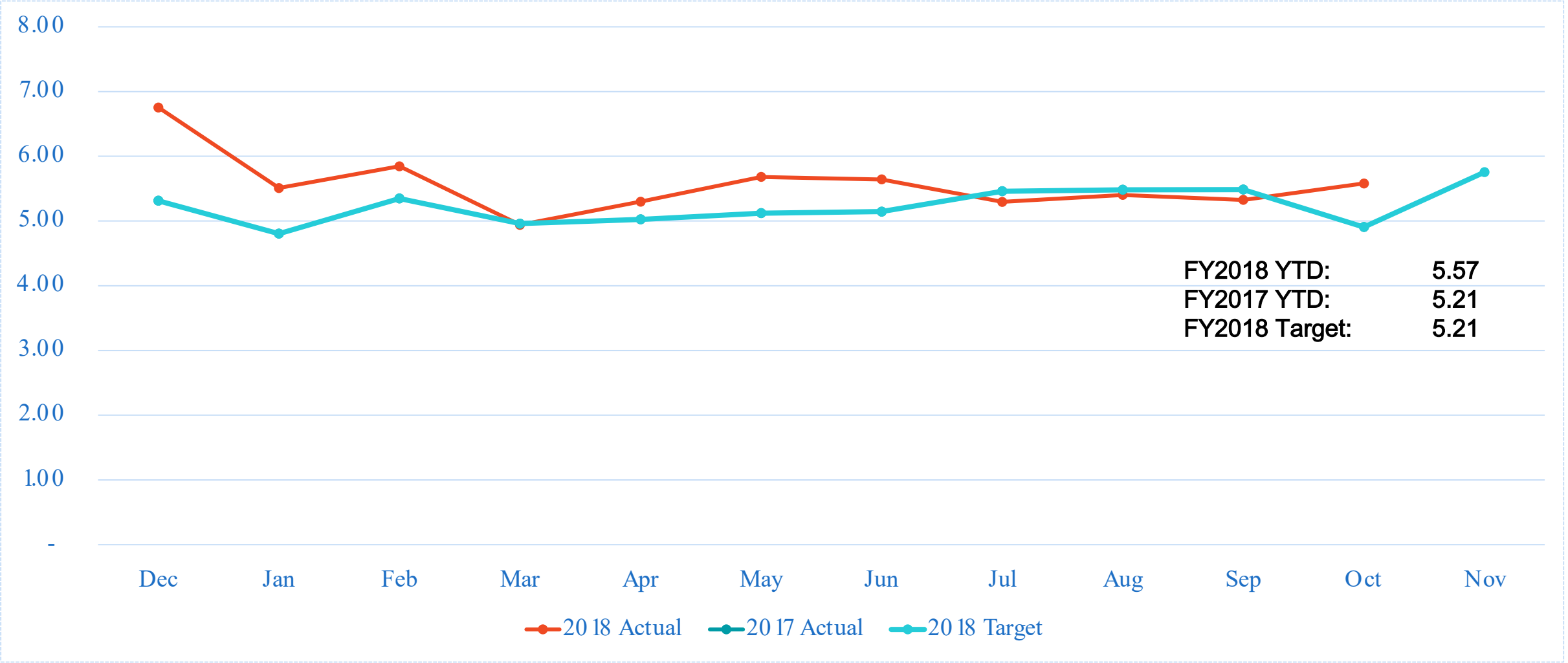
Specialty Care Provider Visits



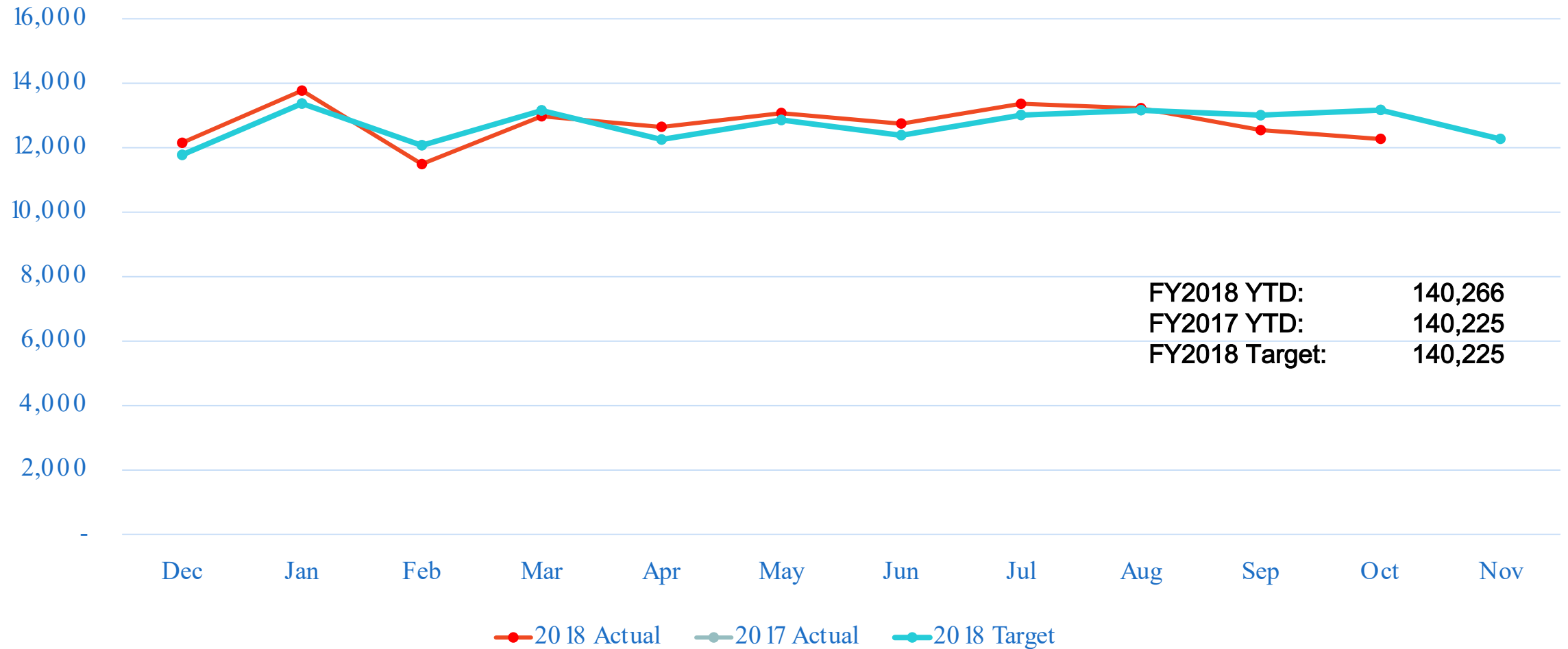
Total Inpatient Discharges



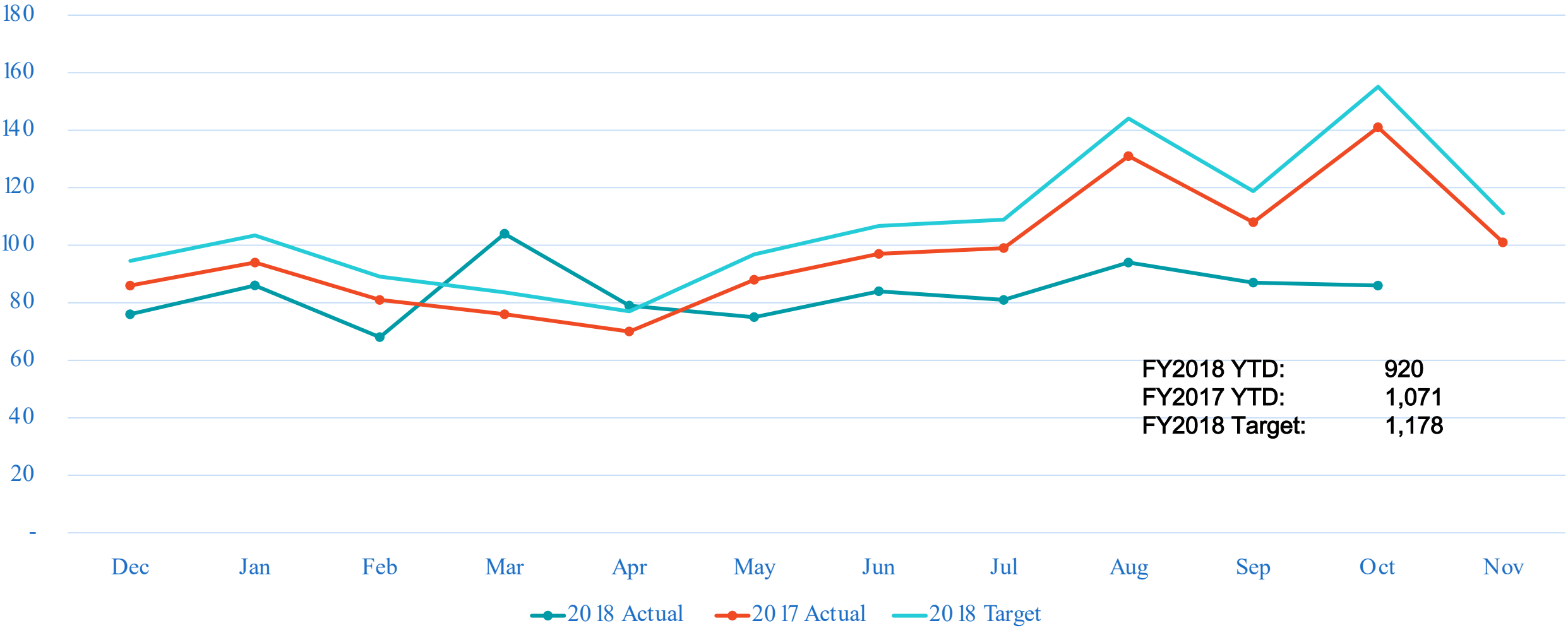
Average Length of Stay



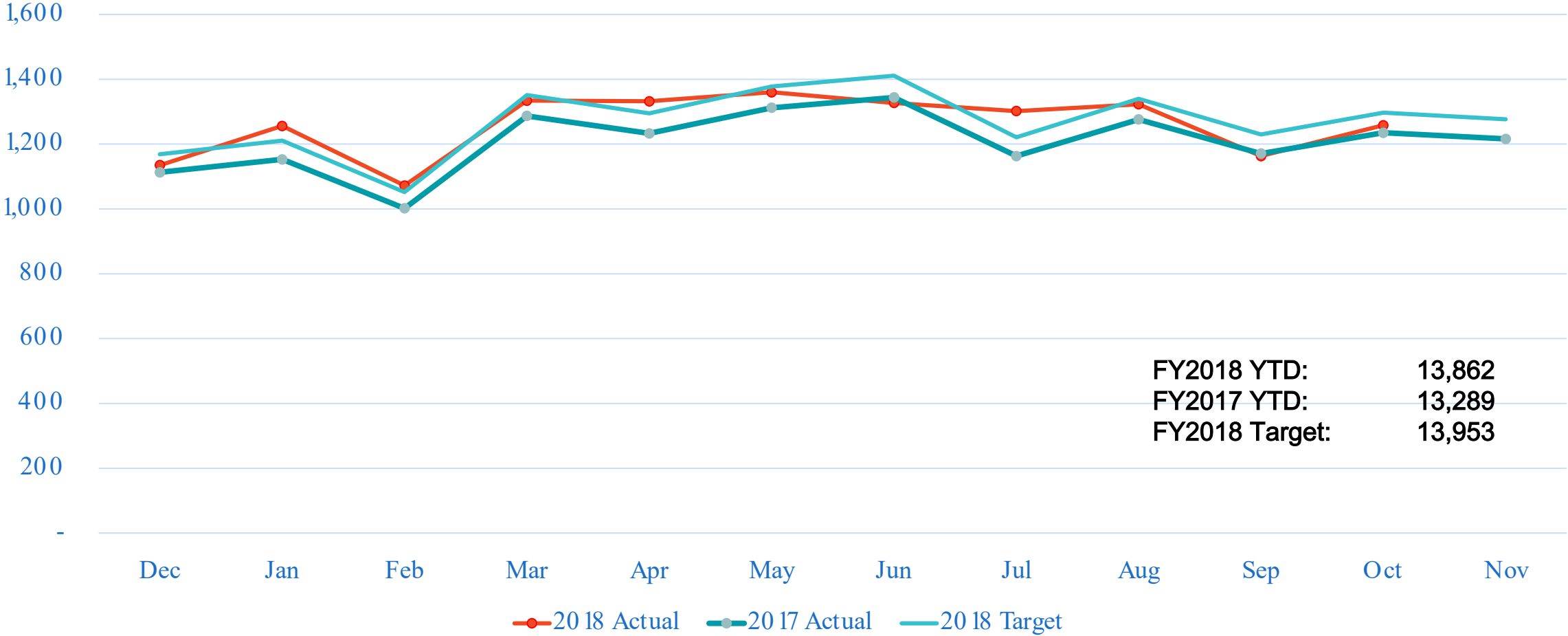
Total Emergency Room Visits



Total Deliveries



Total Surgical Cases



Questions?

